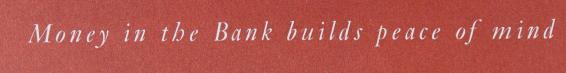


TWIN TOWERS OF COMMERCE

BANK OF COMMERCE

Annual Report 1962







CANADIAN IMPERIAL BANK OF COMMERCE

96TH ANNUAL REPORT

FOR THE YEAR ENDED OCTOBER 31, 1962

CAPITAL AUTHORIZED\$	125,000,000
CAPITAL PAID UP\$	69,680,000
REST, UNDIVIDED PROFITS\$	192,657,206
TOTAL RESOURCES\$4	1,762,352,348

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CANADIAN IMPERIAL BANK OF COMMERCE

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President's Address

In the year which has elapsed since we last met there have been developments of much more than ordinary importance in the economic life of the nation. The persistent underlying problems to which I referred last year reached a climax in the foreign exchange crisis of last June and led to emergency action by the Government. The causes of the crisis were discussed in detail in the Bank's Monthly Commercial Letter of last July and to avoid repetition I refer you to it. In countries experiencing international payments problems, some of the causes are often found in the influence of domestic fiscal and monetary conditions on the economy and our country is no exception. Before discussing this matter in more detail, however, I should like to touch briefly upon economic activity during the past year.

The Year Past

Total output in 1962 has been substantially higher than last year and, although there was some slowing down in the rate of increase during the summer months, business momentum picked up in the fall and this brisk pace appears to be carrying through into next year. We estimate that total output this year increased about 6 per cent in real terms compared with 1961 and real output per person has risen significantly for the first time since 1956 indicating an improvement in operating efficiency. In the latter part of this year the Gross National Product reached the milestone of \$40 billion at an annual rate.

The Year to Come

Our present assessment of the economic outlook for Canada in the coming year suggests that in general the increase in activity will be more modest than in 1962. There are signs that economic activity in the countries which are our major trading partners, and particularly the United States, may be less buoyant in 1963. Thus on the one hand, the major stimulus of last year which came from the continuing strong rise in exports does not appear likely to impart as much additional strength to the economy in the near future. On the other hand, there is substantial strength at the present time in domestic demand. The pace of economic activity may accelerate moderately in 1963 but there will likely be changes in the pattern of activity with more strength appearing in industries whose primary function is to supply the domestic market. A commentary on business conditions is appended to the text of this address.

International Payments

The obstinate aspect of our international payments problem lies in the fact that although the merchandise trade position has improved somewhat our expenditures on invisible items and the servicing of foreign investments involve combined expenditures of all kinds abroad greatly exceeding what we earn and that we have relied on foreign loans and foreign investments to make up the difference. As each year goes by the additional volume of foreign capital entering Canada requires that we commit an additional share of future export earnings to pay the growing cost of servicing of foreign debt. Certainly a developing country needs



Looking towards the main business section of Toronto, Ontario, across an area of the harbour: the Bank's head office building is on the right.

capital but when foreign capital, instead of being used for purposes of production or for creating essential services which directly or indirectly would be self-sustaining, is used to a great extent to import goods for immediate consumption the balance of payments problem assumes quite a different complexion. The crisis last summer was a reflection of the essential weakness inherent in this situation. If, at any time, or for any reason, there should be a withdrawal of capital from Canada or a reluctance to invest foreign capital in Canada, there will be renewed pressure on our official foreign exchange reserves or on the exchange rate, or on both.

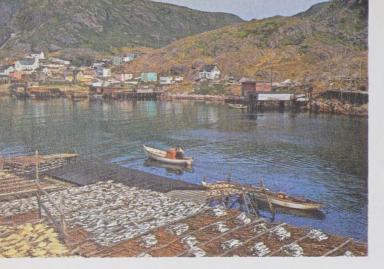
Rescue Operation

In the events of the early part of the year the authorities attempted to meet pressure on the Canadian dollar by pegging its international value, that is by adopting a par value under the rules of the International Monetary Fund. This brought to an end the period of the floating exchange rate for the Canadian dollar. The significance of undertaking to maintain a fixed exchange value does not rest in the pegging action in itself but in the implicit obligation to accept domestic disciplines to enable the fixed value to be maintained. Events showed that the intitial step to peg the dollar did not end the pressure and that fiscal and monetary disciplines had to be adopted to restore confidence. The maintenance of a par value within a narrow range is required under the Articles of Agreement of the International Monetary Fund, and the combination of these actions paved the way for assistance from the Fund.

In addition to drawings from the International Monetary Fund, further support was made available with speed and generosity by government sources and central banks in the United States and Britain. Concurrently the Canadian authorities sought to relieve the pressure by imposing restrictions on tourist purchases abroad, by import surcharges, by a programme to reduce the budget deficit of the Federal Government, and a greatly tightened monetary policy. Following the application of all these emergency measures foreign exchange reserves began to show steady improvement and it became possible to repay part of the external financial assistance. The developments however impelled the Government to borrow privately in the United States through a new issue of \$250 million Government of Canada 25-year bonds, payable in U.S. currency with the announced intention of using the proceeds to strengthen official foreign exchange reserves.

Problem Obscured

Although it is too soon to assess the full impact on our international payments problem of the fiscal and monetary measures adopted this year there are indications that the rate of imports is continuing at a high level and that, despite retrenchment, the federal budget will show another large deficit. The restoration of foreign exchange reserves following the heavy pressures earlier in the year has tended to obscure the fact that the underlying causes have not yet been wholly remedied.



Newfoundland fishermen land some 500,000,000 lbs. of fishery products each year.



Nova Scotia is rich in varied farm produce.

Dangers Ahead

While Canadian business has fared well during the past year and promises to continue to do so during the coming year we must in our own interests open our eyes to conditions not only within our own country but also in the field of international trade which carry the seeds of future difficulty.

It is by now a well-known fact that if Britain joins the European Economic Community the greater part of our exports to Great Britain which now total some \$900 millions will be affected. What is not so well recognized, however, is the protectionist bias now shaping up in the present Common Market countries, influenced mainly by France in her desire to impose variable levies on imports of agricultural items over and above high price supports, and thus to achieve captive markets for her own production. If these proposals should be adopted, agricultural exports from Canada to European countries, quite apart from Britain, will be adversely affected. Even more serious, however, is the likelihood that retaliatory action against the European Economic Community may be forced on other countries with repercussions far beyond the area of agricultural products. The great world depressions of the past have often had their roots in discriminatory trade barriers by large nations or groups of nations leading to a shrinkage of world trade. If in fact the European Common Market moves in this direction the consequences could be serious, not only for their members but also for the rest of the free nations. Among them Canada, which depends so greatly on foreign trade, may be most adversely affected.

The traditions, purposes and interests of Britain suggest that this course would be far from her objectives, and it is likely that this is one of the principal causes of the difficult negotiations at Brussels. The United States in passing the Trade Expansion Act has recognized both the dangers inherent in this situation and the imperative need to broaden her own base for world trade.

World Trade Vital

Canada in her own interests should support any moves designed to encourage world trade but in order to participate on competitive terms we must first put our own house in order. To do so it is necessary to assess our own problems and to seek enduring solutions.

Assessing our Problems

Some of the more obvious aspects of these problems can be stated in simple terms:

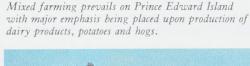
- 1. We cannot go on indefinitely using up large quantities of imported consumer goods paid for by capital borrowed from abroad. The cost of servicing foreign capital increases yearly and if we continue in this course foreign creditors eventually will question our ability to pay, probably by restricting investments in Canada.
- 2. We cannot continue to solve imbalances by future depreciation of the currency. Although the Canadian dollar was over-valued when selling at a premium against the United States dollar and the present level

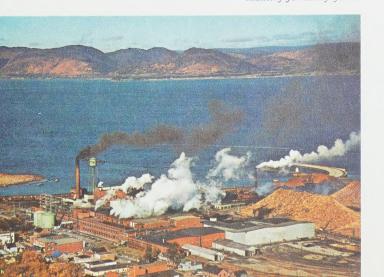
seems appropriate under existing conditions, future devaluations would not only diminish further the value of savings but would also lower the real standard of living, both being consequences of a lower buying power of our dollar. Devaluation is a heady wine and if used repeatedly can lead to serious economic and social problems.

- 3. Import quotas, which might become necessary as emergency devices in the event of additional pressure on the dollar will not provide a permanent solution unless accompanied by fiscal policies designed to stimulate production and to lessen consumption. Import quotas alone could be regarded merely as emergency devices to relieve short-term drains on foreign exchange reserves. Because they would likely contribute to increasing costs and prices they would also tend to depress living standards.
- 4. In our trade relations with the United States there are both short-term problems and long-term objectives. In the short run we shall continue to face the difficulty that our favourable trade balance with other countries is not sufficient to cover the payments deficit with the United States. For the longer run we shall not be able to realize the optimum of economic progress without gradually increasing the integration of the economies of the two countries which would in fact make us more competitive in all countries. The steady increase in trade shows that integration through trade is going on in any event and that there is a steadily growing mutual interdependence. Canada, however, is relatively much more dependent on the United States market than the United States is on the Canadian market. Canadian exports to the United States have increased from \$68 million at the beginning of this century to \$3,215 million. This is 55 per cent of Canadian exports. During the same period United States exports to Canada increased from \$107 million to \$3,831 million. This is 67 per cent of all Canadian imports; it is also 20 per cent of all United States exports. We, therefore, should seek the means to solve our immediate problem on a basis compatible with longer-term objectives and consistent with the creation of a business climate favourable to increasing employment. A corollary is close co-operation with the United States in continental defence.
- 5. If it is accepted that the nation as a whole cannot continue indefinitely to use foreign borrowings to enable it to consume large quantities of imported consumer goods—as distinct from capital goods—then it is clear that adjustments will eventually be made to re-channel this kind of spending. The question, indeed, is not whether a re-channelling of spending will or should take place; it is rather a question of when and how. If the present trend of events continues, and if we do not re-shape our policies, the diversion may be forced upon us at some future time through renewed exchange difficulties which in an extremity may be countered by further devaluation of the currency or by quotas on imports of consumer goods or both. These expedients would offer merely brief relief; before long they would magnify the problem.

This situation seems difficult enough in itself but when it is considered in relation to the problem of sluggishness in employment it seems formidable indeed. Under the favourable business conditions of today unemployment is running close to 6 per cent of the labour force when allowance is made for seasonal

This New Brunswick paper mill is part of the vast pulp and paper industry that has been Canada's leading industry for many years.







variations, and it is generally agreed that for maximum efficient utilization of our resources this rate of unemployment should be brought down to about 4 per cent of the labour force. This would require the creation of about 125,000 new jobs in Canada. For a country with as many natural resources as ours, this should not be an impossible task. Yet there seems to be a feeling of frustration about and the confidence of the nation seems to have become impaired.

A Solution

Through the years Canadians when informed of the issues involved have acted with courage and high principle. There is no need for misgivings now for there is a way of solving the problem. It requires a willingness to face hard economic facts and a determination to place a higher value on work and earned income than on social security and government support. It involves careful fiscal planning and realistic economic assessments to provide strong incentives for the encouragement of new enterprises, new production, additional exports and new jobs; in short, for the optimum use of all of our resources.

Objectives and Means

In the first place there must be a clear definition of our objectives in terms that are realistic and attainable. We should examine carefully the economic entity that is Canada today, identifying impartially the areas of strength and weakness. Then we should objectively appraise the changing world environment. Weighing all this evidence, we must then decide the best and the most realistic way for the nation to make the optimum use of its resources in seeking to achieve its objectives. Planning of this kind is fully consistent with the preservation of all the essential elements of the private enterprise system, and in recent years it has been widely introduced among the democratic and industrially advanced countries of the West. France, The Netherlands, Belgium, Italy and now Britain, have all set up machinery for this type of planning. It is to be hoped that the National Economic Development Board now being set up in Canada will with co-operation from provincial governments provide the means for careful appraisal of economic alternatives in broad longer-term perspective. This type of economic planning, of course, should not be designed to serve the interests of particular groups; it must provide objective analysis and appraisal of basic trends and thus furnish a foundation for sound policy decisions by the various sectors of business and of government.

Role of Government

Secondly, we must appraise the present role of governments in our national economic life. The relative importance of government activities in the economy has increased enormously. In 1961, operations by all levels of government accounted for about one-third of all economic activity in the country—30 per cent of the national product was channelled into government revenues, and 32 per cent of total national expenditures was made by the three levels of government, federal, provincial and municipal. This means that one-third of our national business is under government control. More significant is the fact that 25 per cent of our Gross National Product was siphoned off in the form of direct and indirect taxes to all levels of government

One of the great mines in the Province of Quebec, which, with Ontario and Manitoba, is rich in mineral wealth.

Tractor-trains in Manitoba hauling heavy equipment over the frozen muskeg.







A typical rural community in the vast grain-lands of Saskatchewan.

—over 15 per cent to federal government, 5 per cent to provincial governments and over 4 per cent to municipal governments. The high proportion of the Gross National Product now going into taxes impairs incentives to increase productivity and to reduce costs.

Over the years, the federal government has assumed more and more ancillary expenditures as well as various types of transfer payments. Outlays for functions which at one time would have been regarded as traditional government services, tax collection, the administration of justice and so on, now take up less than 30 per cent of total net federal expenditures. Defence and veterans' pensions are taking up almost as much, about 25 per cent. Health and welfare payments, including family allowances and old age security payments, also take up about 25 per cent of federal expenditures, net debt charges take up another 10 per cent and the balance is channelled into general payments to other levels of governments.

Cost of Welfare

While defence expenditures must be appraised in the light of issues that go beyond domestic economic considerations outlays for health and welfare represent a domestic matter over which we do have full control. It does not seem to be recognized that as a percentage of personal disposable income our aggregate national welfare outlays through all levels of government are nearly twice those of the United States.

A large part of health and welfare payments is for two purposes: family allowances and old age security payments. In 1961-62 family allowance payments totalled \$521 million, and Old Age Security Fund payments amounted to \$625 million. The total cost of these two forms of social security was \$1,146 million, 17 per cent of total federal budgetary expenditures. Family allowances are paid out of general tax revenues, old age pensions are paid out of revenues from three special taxes known as the Old Age Security taxes, consisting of a three per cent general sales tax, three per cent on the taxable income of corporations, and three per cent on the taxable income of individuals with in the case of individuals a maximum of \$90 per annum.

Welfare as Insurance

These welfare payments are paid automatically to each citizen at either end of his life span in contrast to other types of welfare payments which are conditional on individual circumstances and are paid in response to specific requests. Family allowances and old age pensions, therefore, lend themselves to financing through a type of insurance scheme financed by premiums to be paid by those who normally are the beneficiaries. Under this type of arrangement the burden of payments, amounting to nearly one-fifth of total federal budgetary expenditures, would be removed from the federal budget thereby making it possible to balance the budget and to reduce taxes.

The principle of contributions for benefits to be received is desirable in order to instil in each participant a sense of responsibility and to minimize abuses in all welfare programmes. It would be important, of course,



A refinery in Alberta, Canada's oil and natural gas province.

that the insurance system should be kept on a self-sustaining basis and with proper administration it should not be difficult to do so. Experience with the Unemployment Insurance Fund which is now almost bankrupt should provide some useful lessons in setting up future national insurance schemes.

Taxation Study

Besides removing certain welfare payments from the federal budget, other means of reducing the tax burden need to be explored with vigour. Careful study would, of course, have to be given to the incidence of taxes in a revised structure so as to achieve the maximum incentives for the expansion of business and individual enterprise.

The appointment of the Royal Commission on Taxation is timely: our tax structure has grown haphazardly over the years and is badly in need of objective study.

Sound Money

The balancing of the federal budget would free monetary policy from the need to aid in financing deficits by increasing the money supply, which has been a chronic source of weakness of the Canadian dollar. Freedom to design monetary policy to serve the economic and financial needs of the nation as a whole rather than to meet a series of special situations would be a major help in the kind of broad economic planning to which I refer.

Problems Inherent in National Life

The problem of inducing economic growth in Canada represents a rather special case which must take into account certain restrictions on the flexibility of the Canadian economy which some current economic doctrine does not recognize. Not only is the Canadian climate in large areas of the nation less hospitable to human habitation than that of the United States but, in addition, much of the normal pull of economic development and of capital flow on this continent follows north and south lines. The political structure of Canada, however, has involved an east-west development. The Canadian economy is caught in the clash of these two forces.

Many industrial plants can only operate in Canada as branches or subsidiaries of United States companies because the markets served normally could not support the research, engineering and design costs of independent entities. Unit production costs in the United States, despite higher wage rates, are lower than in Canada because of the vastly greater volume of production there. Thus it follows that if we are to induce new production here, especially for the export market, we must have stronger financial incentives than those that prevail in the United States. Moreover, if we are to encourage a greater volume of research work in Canada, we shall likely need not only the strongest possible patent protection, but exceptionally strong inducements through tax relief, much stronger than those now in effect. Not only would inducements of this nature be warranted as a means of retaining in Canada more of the highly trained graduates of our

schools and universities, but in addition new products created by research would likely be initially produced in this country, increasing the possibility of larger production for export markets.

Perhaps it is not inappropriate to interject here that recent studies indicate that an expenditure of \$420 millions for buildings and equipment for universities in the Province of Ontario alone will be needed in the present decade to provide for the rapidly growing number of undergraduate students. While similar studies are not yet available for the country as a whole, it is probable that total national expenditures for this purpose will exceed \$600 millions, and this does not include the cost of teaching staff and other expense necessary for these enlarged programmes. If we do not create a climate of business expansion to give rewarding opportunities to these students on graduation, many of them may be forced to seek their future elsewhere. If this were to happen we would not only lose invaluable human resources but we should also find that much of the expenditures on the universities, from the standpoint of the nation as a whole, would involve an economic waste.

The incentives necessary would have to go beyond relief in corporate income taxes. What we need to do is to retain in our own country and to attract from elsewhere enterprising, energetic and highly qualified people. These attractions can be created by a revision of our system of income tax and estate tax levies to enable adequate rewards to be earned and kept by those who are gifted and industrious. The nature of our present estate taxes unfortunately affords an inducement to many to leave Canada as soon as their engagement in active business ceases.

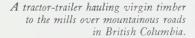
Attitude Prerequisite

Again I must emphasize that this approach requires an acceptance of the view that the people of the nation will be best served by a business climate for expanding enterprise, greater employment and earned incomes. Throughout all the years of history prolonged government spending on welfare or other programmes financed from the proceeds of monetized government deficits or from the proceeds of excessively high tax levies has never failed to debase the currency or to discourage enterprise, thrift, and individual effort, or to do both. These two paths may seem to lie in different directions but they have a common ending; in the end they make welfare more of an illusion than a reality.

Exports

The third positive step—and one which is likely to materialize in an important degree only from a programme along the lines suggested—is a concerted drive to increase our exports. The changing structure of world trade could provide great opportunities for Canada. Despite all the risks and obstacles the prospects for expansion and growth in the countries of the free world are promising; all over the world the desire for a better standard of living has been awakened.

Canada possesses in abundance many of the things for supplying these increasing markets—food, industrial materials, consumer goods. But we must meet strong competition in these expanding foreign markets, and this means a strong and efficient domestic economy.





Essentials for Growth

There is no magic through which governments or central banks can give the people a standard of living which their own industry and effort do not support, and there is no such thing as something for nothing. If we want economic growth, we need not only access to raw materials and to sources of energy, both of which can be had elsewhere; we also need increasing applications of capital for productive purposes coupled with management, enterprise and skills of the highest order. A vigorous, alert and informed population is the most valuable asset a nation can possess and this is only possible in a country where there are strong incentives for achievement.

If we adopt this course and persist in it, we can have a rate of economic growth which will support a growing work force and a growing population. If we do not, we shall impose limits on our national growth.

A REVIEW OF THE ECONOMY

Total output this year increased about 6 per cent in real terms compared with 1961, real output per person has risen significantly for the first time since 1956 indicating an improvement in operating efficiency, and in the latter part of this year the Gross National Product reached the milestone of \$40 billion at an annual rate.

Industrial Production

The seasonally adjusted index of industrial production has risen almost without interruption since the spring of 1961 and by the fall of this year it was about 14 per cent above the low of the previous recession. The most marked improvement has occurred in the manufacture of durable goods and within this sector some of the most impressive gains in production have been in the primary steel and automobile industries, both of which are setting new production records this year. The steel industry is operating near its capacity level and the automobile industry, which supports many ancillary suppliers, is taking a larger share of the expanded domestic market. On the whole, there has also been a substantial increase in the production of non-durable goods. The rubber and chemical industries have shown significant improvement but the important newsprint industry has found it difficult to enlarge its volume in the face of growing world capacity and increasing international competition. Mining output has been maintained at a relatively high level but world metal markets have not been buoyant and in some instances production has been cut back in recent months. The mining industry is benefiting, however, from the lower external value of the Canadian dollar. Production of natural gas, stimulated by higher sales to the United States, has continued to increase sharply.

Agriculture

This year has turned out to be very satisfactory for the nation's farmers, particularly the prairie grain producers whose crops had suffered from severe drought in 1961. Earlier in the year there was concern about the adequacy of moisture reserves, but with sufficient rainfall and moderate temperatures during the growing season the grain crop is now estimated to be about double that of last year. In other parts of the country crops were generally late but, with the exception of the east coast provinces, harvests have been normal. Livestock prices have been strong reflecting lower supplies and the reduction in our exchange rate.

Foreign Trade

One of the main sources of strength as this year progressed has been the substantial rise in the volume of exports. In particular, shipments to the United States have been running at a considerably higher level than last year, reflecting the favourable business conditions which have prevailed there this year. Imports into Canada also rose sharply during the first half of the year and in fact continued to flow in at a high rate following the change in the exchange rate and the imposition of the tariff surcharges in June. It is not yet clear to what extent the rise in imports has been arrested but it is expected there will be some falling off by the year-end. It will be recalled that Canada had a surplus on merchandise trade last year for the first time since 1952 and another positive balance may be realized in the current year. At the same time, the

non-merchandise deficit is running close to one billion dollars a year and this requires an aim for substantial surpluses from merchandise trade in the years to come.

Retail Trade

Personal incomes have continued to expand in the wake of increased employment opportunities, higher rates of pay, and record levels of farm income. Retail sales were generally buoyant during the first six months of the year but have tended to level out recently with the exception of sales of automobiles. On the whole, retail trade has shown a fairly marked improvement this year and consumer expenditures for services have continued to move steadily higher.

Government Expenditures

Spending by all levels of government has continued to rise and this has been one of the major expansionary influences during the year. Although this condition stimulates demand, it does not necessarily bring with it corresponding production in the domestic economy and part of the increased demand has undoubtedly been met by imports of consumer goods. The growth of federal government spending in recent years has been facilitated by large budgetary deficits and, while a programme to trim expenditures has been announced, present indications are that despite these efforts there will be another large deficit. At the same time, the commitments of the provincial and municipal governments are heavy and continue to grow.

Capital Investment

The total capital investment programme this year, covering the private and public sectors, is expected to be about 8 per cent higher than last year. Expenditures for machinery and equipment are expected to rise by about 13 per cent and expenditures for new construction by about 6 per cent. Construction contracts awarded between the beginning of the year and November were approximately 6 per cent higher than in the corresponding period of last year but strength has been confined to the residential and business categories. The recent cut-back in federal spending plans and a decline in the value of contract awards seem to suggest that the volume of construction in the coming year will show little change from 1962. At the same time, there have been some developments that will tend to encourage expansion in certain types of industrial construction. Housing starts, seasonally adjusted, have tended to fall from the high level prevailing in the opening months of the year and the demand for new housing is not expected to change significantly in the coming year. Canada is now devoting about 17.5 per cent of total output to new capital investment, which is a considerably smaller proportion than during the decade of the 'fifties.

Monetary and Financial Developments

Monetary developments during the past year have been highlighted by the measures taken to protect the exchange rate and the nation's foreign exchange reserves. The floating exchange rate was replaced on May 2 by an exchange rate fixed within narrow limits in terms of United States dollars. During the preceding five months the official exchange reserves had tended to fall in response to a reduction in the capital inflow, and the setting of a fixed exchange rate did not arrest the decline. Indeed, in the early weeks of June, there was widespread concern that the recently fixed exchange parity might not be maintained and a rapid depletion of the exchange reserves ensued. Within a few weeks, the exchange reserves were reduced to approximately \$1.1 billion, only about half of their level of nine months earlier. The Government's response to the exchange crisis included the setting of the bank rate at 6 per cent and a sharp reduction in the money supply, thereby ushering in a period of tautness in the nation's money markets. Recently monetary conditions have eased somewhat in the wake of a renewed inflow of capital which, for the present, has considerably improved the nation's exchange reserves. The bank rate has been reduced, in three steps, to 4 per cent.

The Outlook for 1963

The present outlook suggests that the rate of industrial production in 1963 will be maintained at a level higher than was anticipated earlier this year. Replacement of some imports with domestic production should benefit some Canadian industries and measures to encourage exports should stimulate others. Many industries will enter 1963 with a high rate of activity and, subject to any setbacks that might ensue from our continuing balance of payments problem or unfavourable economic developments abroad, the short-term outlook for the domestic economy is reasonably favourable.

General Manager's Report

The Bank's 96th Annual Statement is the first one to cover a full twelve-month period following the merger in June, 1961. It reveals a further growth in total assets to \$4,762,352,000 as well as significant new highs in certain specific areas.

The twelve months under review include a period of relative monetary ease in the early part of the year followed by a period of monetary stringency which was imposed rather suddenly last June when the Government and the Bank of Canada took steps to meet the developing exchange crisis. During the first few months of the year there was a strong and steadily increasing demand for bank loans which the chartered banks were able to meet without any net reduction in their investment portfolios. Chartered bank operations to meet the heavy loan demand during this period were facilitated by a Bank of Canada monetary policy which resulted in a significant increase in the total money supply, that is, in the total amount of currency held outside banks and in chartered bank deposits. Prior to June, however, disinvestment by the chartered banks on an important scale had become necessary even before the effects of the Government's emergency measures were felt.

The measures announced by the Government on June 24 included, in addition to certain fiscal measures, several steps intended to increase domestic interest rates in order to encourage investment from abroad. A fixed bank rate was re-instituted and set at six per cent, and monetary policy was employed to bring about a sharp reduction in the reserves of the chartered banks and a consequent reduction in the money supply. On the basis of the seasonally adjusted figures issued by the Bank of Canada, the money supply declined by more than half a billion dollars from June to September. This process, particularly in view of the high level of loans already attained, necessitated further substantial sales from the investment portfolios of the chartered banks as well as strong steps to control any further increase in loan totals. One result, therefore, of the various steps considered necessary to meet the balance of payments emergency was pressure on the chartered banks to supply the bond market with securities, primarily Government of Canada bonds, at rising yields and consequently at falling prices.

The Bank of Canada has now made three reductions in the bank rate to the current level of four per cent. During September the steady reduction in money supply terminated and, by the end of October, there was a moderate increase in the money supply although the total was still lower than at mid-year.

It is in the light of these developments that I wish to review the various items on the balance sheet and the results of the fiscal year.

The principal change in the asset side of the balance sheet is the increase of \$285,000,000 in commercial and other loans and a reduction in investment holdings of \$165,000,000 due entirely to sales of Government of Canada bonds. Call loans increased by \$30,900,000. Total quick assets amount to approximately fifty per cent of the Bank's liabilities to the public.

The total of commercial and other loans at \$2,085,000,000 is the highest figure ever reported by a Canadian bank under this heading. The increase occurred in practically all categories of borrowers, both large and small. Monetary action required measures of control and selectivity during the latter months of the year but special attention was given to all loans of a productive character and in particular those related to exports.

National Housing Act mortgage loans at \$225,000,000 recorded a net decrease of \$10,000,000 during the year.

Bank premises account less depreciation now stands at \$61,563,000, an increase of \$5,948,000. It will be noted, however, that the net investment in premises in the Bank's two controlled realty companies, Dominion Realty Company Limited and Imbank Realty Company Limited, declined by \$3,507,000.

During the year it was possible to consolidate the business of several adjacent branches. This involved in most cases capital expenditures for improvements or renovations but such expenses were well justified by improved operating performances.

Thirty-nine new branches were opened during the year including the new main office in Montreal in the forty-three storey Canadian Imperial Bank of Commerce Building on Dominion Square at Dorchester Boulevard. The Executive Offices for the Quebec Region were also transferred to this new building. There was a net reduction in the number of banking offices by two during the year, although since the merger was announced there has been a net increase of thirty-eight. Our branch representation programme involves a constant study of new areas of development and population movements as well as new methods and modern branch layouts to meet changing needs and conditions.

Customers' liabilities under acceptances, guarantees and letters of credit increased by \$64,000,000 during the year. The increase related to export transactions which are of vital importance to the economy at this time.

Total assets at \$4,762,352,000 recorded an increase of \$178,346,000.

Total deposits at \$4,334,000,000 increased during the year by \$114,000,000 to a new record level.

Personal savings deposits in Canadian currency increased steadily throughout the year and at \$2,079,000,000 were higher by \$85,000,000. This is the first time that personal savings deposits of any Canadian bank have exceeded \$2,000,000,000. There was also a gratifying increase in the number of new depositors. Other deposits at \$1,995,000,000 include deposits in currencies other than Canadian. Some of these latter deposits are of a temporary nature and the total at times fluctuates quite widely.

The statement of undivided profits shows a net profit for the year of \$19,189,926, an increase of \$1,490,123. Net profit was equal to \$2.75 per share as compared with \$2.54 in the previous year. Dividends at the rate of 45¢ per quarter plus an extra payment of 30¢ were paid during the year, the total of such payments amounting to \$2.10 per share.

A diagram is appended to the statement before you showing pictorially the sources and disposition of the Bank's income dollar for 1962.

The balance remaining in undivided profits, after dividend disbursements of \$14,632,800, was \$4,557,126 to which was added a transfer of \$2,000,000 from inner reserves and the balance of undivided profits as at October 31, 1961 of \$3,100,080, resulting in a total of \$9,657,206. From this amount, the sum of \$7,000,000 was transferred to rest account leaving a balance of undivided profits at the fiscal year end of \$2,657,206.

It will be noted the total amount of income tax paid during 1962 was \$9,039,000 less than in 1961.

The reduction was due entirely to the fact that in 1961 \$10,000,000 was transferred from inner reserves to undivided profits on which income tax was paid. The transfer this year as shown by the statement was \$2,000,000 on which income tax also was paid.

Rest account now totals \$190,000,000 which together with paid up capital of \$69,680,000 results in a total of shareholders' equity, including undivided profits, of \$262,337,206.

There were 25,207 shareholders as at the year end, an increase of 1,154 during the year.

I would now like to refer to our personnel, a most important element in a successful banking operation. The men and women in our more than 1,200 branches, Regional Offices and Head Office are in many ways the Bank. In a service industry, the quality of service and the competence of those providing it are often the measure of success.

As in all other areas of endeavour, the objective is to improve both the quality of service and its application. To achieve this, management has a responsibility to provide for our personnel not only good working conditions but the training, the facilities and the environment needed to provide the best service at the

THE BANK'S INCOME DOLLAR / 1962 SOURCES OF INCOME



lowest cost to the customer. Success in this endeavour is also very relevant to the scale of benefits and remuneration which can be provided to the employee.

Last year the President mentioned several areas that were receiving our special attention and I believe that a further report to the shareholders would be appropriate at this time.

In the area of training, our Staff College has conducted courses for various levels of management which have been attended during the year by 261 officers. Our first Commerce Career Centre was established in Toronto in December last. To date over 780 employees, men and women, have attended courses of concentrated training in the technical aspects of banking, customer relations and supervisory duties. The second Commerce Career Centre was established in Vancouver this fall.

Since the Bank's annual Scholarship programme was inaugurated in 1960, seven of our younger officers have been awarded scholarships leading to a university degree in the field of study they chose. One of the original winners has already obtained his B.A. degree at McMaster University and is now Manager of an important new branch of our Bank.

All other award winners have made excellent progress in their studies, gaining either first or second class standings in their courses completed so far. The awards of our scholarships have been well distributed geographically, extending from Eastern Canada to the Yukon Territory. We are pleased with the keen interest shown each year in the competition for the awards and with the calibre of the winners and the results they have achieved in their studies. In most cases, the successful candidates had been away from school for a number of years before obtaining this opportunity to go to university.

This year six of our officers were awarded Fellowships in The Canadian Bankers' Association, having completed the course of eight subjects sponsored by the Association through Queen's University. The course is taken by correspondence, and usually extends over a four-year period. Mr. E. R. Handrahan

DISPOSITION OF THE BANK'S INCOME DOLLAR / 1962*



^{*}After making transfers to inner reserves, out of which full provision has been made for diminution in value of investments and loans.

obtained honours standing. Other Fellows were Miss Mary O'Brien and Messrs. S. Weinstein, F. R. Conklin, D. F. Draper and D. D. Flint.

Numerous other training courses and seminars are operated on a regional or local level. They all play their part in assisting our officers to meet the ever-growing needs of our more than 3,500,000 customers.

There has been a marked increase in the use of all banking services during the postwar years. New methods and procedures as well as new facilities are constantly being developed to handle this growing volume of business efficiently and promptly and at the minimum of cost to our customers. One of the more important services performed, and the one that has shown the greatest increase in physical volume, has been the handling of cheques and orders for the payment of money. These include cheques which can be drawn on any one of the more than 5,000 banking offices in Canada, in addition to the cheques received by our customers from outside the country. The prompt settlement and credit to our customers' accounts of all such items is of vital importance. To ensure the highest quality of service in this operation at a reasonable price, and to meet the ever-growing volume, we have introduced the most modern business equipment. Our first Electronic Data Processing Centre is now in operation, and in time there will be similar installations in all centres of large volume. The use of such equipment has not resulted in the employment of fewer people; in fact, it has resulted in more interesting and remunerative work, not only in the specialized fields of electronics and related equipment, but also in the new fields of banking services which are continuously being developed.

It is a privilege to express at this time the sincere appreciation of the General Management of the Bank to all those members of the personnel who have contributed to the Bank's progress during the past year. At the same time, I wish to express to you, the shareholders, on behalf of all the officers and employees of the Bank, our appreciation for the opportunities provided and our pledge of continuing loyalty and dedication to our common goal. This is to render a complete and efficient banking service, in growing volume and on a profitable basis, to an ever-increasing clientele.

Year		Total Assets		Total Deposits		Total Loans		Shareholders' Equity	of Branches
1868		\$ 2,997,081		\$ 1,305,579		\$ 1,894,294		\$ 956,721	7
1900		63,131,193		45,275,402	1	43,042,402	1	11,524,113	91
1920		609,034,792		503,890,619	-	387,687,183		47,346,257	741
1940		895,972,168	1	783,481,458		363,264,848	-	66,461,657	762
1950	1	2,282,065,814	1	2,122,049,737		782,937,911		83,689,614	809
1955		3,152,615,326		2,962,049,376		1,443,704,870		138,578,392	975
1960		4,212,979,253		3,887,171,066		2,210,576,291	-	241,771,077	1,221
1961		4,584,005,890		4,220,192,368		2,286,288,436	ĺ	255,780,080	1,268
1962		4,762,352,348		4,334,651,735		2,592,673,709		262,337,206	1,266

Number

Report of Proceedings

OF THE ANNUAL MEETING OF SHAREHOLDERS

Tuesday, December 11, 1962

The Ninety-sixth Annual Meeting of Shareholders of Canadian Imperial Bank of Commerce was held at its Head Office in Toronto on Tuesday, December 11, 1962 at 11 a.m.

Mr. L. S. Mackersy, Chairman of the Board, asked Mr. N. J. McKinnon, President of the Bank, to act as Chairman of the Meeting as provided in the By-laws of the Bank.

The chair was taken at 11 a.m. by Mr. N. J. McKinnon.

Mr. K. A. Gardner, Secretary of the Bank, acted as Secretary to the Meeting.

The Chairman, with the approval of the Meeting, appointed Mr. R. A. Kingston, Q.C. and Mr. G. E. Phipps as Scrutineers.

The Notice calling the Meeting was read by the Secretary.

The Chairman stated that a copy of the Minutes of the previous Annual Meeting had been sent to each shareholder as required by the Bank Act and it was moved by Mr. R. G. B. Dickson, seconded by Mr. J. D. Leitch, that these Minutes be taken as read and approved.

Carried.

The Chairman called upon the Secretary to read the Directors' and Auditors' Reports.

Among those present were:

Messrs. Richard S. Alford, D. J. Armstrong, A. W. Baillie, J. D. Barrington, B.A.Sc., W. H. Bell, J. Wilson Berry, Arthur L. Bishop, George M. Black, Jr., David C. Blizard, Henry Borden, C.M.G., Q.C., J. A. Boyd, W. H. C. Boyd, Q.C., Bernard Bresler, J. M. Burgess, Hon. G. Peter Campbell, Q.C., LL.D., Messrs, J. S. Carter, W. Claude Carter, Miss Isobel Cochran, Messrs, F. J. Colgan, D. S. Copus, F. J. Crawford, Ian D. Davidson, C.B.E., Nelson M. Davis, D. B. Dingle, J. S. Dinnick, W. B. Dix, V. J. Egan, Warren Eyre, Patterson Farmer, C. G. Fullerton, W. C. Gall, E. C. Gill, LL.D., F.S.A., J. Grant Glassco, O.B.E., F.C.A., Duncan L. Gordon, F.C.A., S. H. B. Grasett, Allan Graydon, Q.C., John Haddon, Q.C., H. P. Ham, W. B. Hanna, Frank A. Harrison, H. P. Herington, F.C.A., H. G. Herman, Sydney M. Hermant, J. William Horsey, LL.D., D.Hum., Litt.D., J. E. Houston, J. B. Howson, C. Grandison Hoyt, J. O. Hughes, J. O. Hull, J. G. Hungerford, Q.C., H. W. Hunter, T. A. M. Hutchison, F.C.A., W. F. James, Ph.D., H. T. Jamieson, F.C.A., G. L. Jennison, C. P. Keeley, G. E. King, R. A. Kingston, Q.C., T. C. Kinnear, F.C.A., Albert G. Lang, C.P.A., J. E. Langdon, Jules O. LeFebvre, J. D. Leitch, W. E. Lewis and F. M. Little, Lt.-Col. W. A. H. MacBrien, Messrs. John A. McDougald, W. F. McLean and R. C. McMichael, Q.C., Mrs. M. M. Malmquist, Messrs. James Matson, C.B.E. and Graham Morrow, O.B.E., Miss Grace Munro, Messrs. C. E. Murray, Richard Pearce, G. E. Phipps, Stewart B. Phipps, D. M. Pringle, Q.C., W. Robson, F. G. Rolph, T. J. Slattery, J. Herbert Smith, D.Sc., James Stewart, C.B.E., LL.D., and Colin M. A. Strathy, Q.C., Colonel J. G. K. Strathy, O.B.E., E.D., Messrs. P. Thomson, H. M. Turner, C. R. Vernon, John M. Walkey, D. H. Ward, Stanley M. Wedd, H. George West, R. B. West, B. G. Willis and H. H. Wilson, Hon. R. H. Winters, LL.D., D.Eng., D.Sc., and Messrs. J. G. Worts and N. D. Young, all of Toronto; Mr. C. V. Andrewes, Beamsville; Mr. C. Gordon Cockshutt, M.C., Brantford; Mr. C. Archibald Ray, Burlington; Mr. Charles Rand, Embro; Miss Vera A. Bell and Mr. H. L. McCulloch, Galt; Mrs. Margaret J. Devereaux, Guelph; Messrs. R. W. Cooper, R. M. Edmiston and Allan V. Young, Hamilton; Mr. W. Hayhurst, Jasper; the Rev. P. W. H. Eydt, Kitchener; Mr. A. A. Love, Lindsay; Mr. W. E. Young, London; Hon. George B. Foster, M.B.E., Q.C., and The Rt. Hon. the Viscount Hardinge, M.B.E., and Messrs. T. G. Burke, P. P. Daigle, P. M. Fox, D.C.L., D.Sc.F., Eliot S. Frosst, H. J. Lang, M. W. MacKenzie, C.M.G., C.A., W. S. M. MacTier, M.C., George H. McIvor, C.M.G., A. A. McMartin, J. Geoffrey Notman, O.B.E., P.Eng., Jules R. Timmins, O.B.E., LL.D., D.Sc. and A. J. Walker, Montreal; Messrs. C. L. Grisdale, L. E. Mayhew and Rhys M. Sale, LL.D., D.Sc., Oakville; Miss Ruth P. Brooking, Oshawa; Messrs. David Epstein, John Graham and Duncan K. MacTavish, O.B.E., Q.C., Ottawa; Mr. G. V. Hilborn, Preston; Hon. C. C. Pratt, O.B.E., St. John's; Messrs. E. L. Mitchell and Thomas Stothers, Thornhill; Messrs. J. M. Buchanan and E. E. Buckerfield, Hon. J. V. Clyne, Messrs. George T. Cunningham, Gordon Farrell and E. M. Gunderson, F.C.A., and Hon. Frank M. Ross, C.M.G., M.C., LL.D., Vancouver; Mr. Frank A. Canzi, Willowdale; and Messrs. Joseph Harris, LL.D., R. G. B. Dickson, Q.C., LL.B., T. O. Peterson, James A. Richardson and H. E. Sellers, C.B.E., LL.D., Winnipeg.

Directors' Report

The Directors have pleasure in submitting to the Shareholders their ninety-sixth Annual Report on the results of the Bank's operations for the twelve months ended October 31, 1962.

The figures of the Statement of Undivided Profits are as follows:

Balance of profit for the year after provision for *income taxes and after making	1962	1961
transfers to inner reserves out of which full provision has been made for diminution in value of investments and loans	¢10 190 026	\$17,699,803
		. , , ,
Dividends	14,632,800	13,690,800
Amount carried forward	4,557,126	4,009,003
Transferred from inner reserves after provision for *income taxes exigible	2,000,000	10,000,000
Balance of undivided profits October 31, 1961	3,100,080	2,011,077
	9,657,206	16,020,080
Transferred to rest account	7,000,000	12,920,000
Balance of undivided profits October 31, 1962	\$ 2,657,206	\$ 3,100,080
*T.1 '' f '		

^{*} Total provision for income taxes for 1962 \$20,172,000 1961 \$29,211,000

The Report is accompanied by a Statement, as at October 31, 1962, of the Assets and Liabilities of the Bank. There are also appended thereto separate Statements of the Assets and Liabilities of The Dominion Realty Company Limited, Toronto, Imbank Realty Company Limited, Toronto, The Canadian Bank of Commerce Trust Company, New York, and The Canadian Bank of Commerce Trust Company (Caribbean) Limited, Kingston, Jamaica. These Companies are controlled by the Bank. To all of these Statements the Auditors, appointed in accordance with the requirements of the Bank Act, have attached their reports.

In August last the Honourable M. W. McCutcheon retired from the Board on the occasion of his appointment as a Cabinet Minister in the Federal Government.

It is with regret we record the death in October last of Mr. W. L. L. McDonald, F.C.A., one of the Auditors appointed by the Shareholders at the last Annual Meeting. In accordance with the provisions of the Bank Act, the Minister of Finance appointed Mr. T. C. Kinnear, F.C.A., of Price Waterhouse & Company to serve for the unexpired term of the late Mr. McDonald.

The Balance Sheet shows that \$5,000,000 from Undivided Profits and \$2,000,000 from Tax Paid Reserve Accounts have been transferred to Rest Account, which now stands at \$190,000,000.

In recognition of the increasing importance of the Bank's business in the Province of Saskatchewan, the Bank on January 2 last established the Saskatchewan Region consisting of all of the branches of the Bank in Saskatchewan with a Regional Office in Regina under the management of an Assistant General Manager. The branches in Saskatchewan previously were under the management of the Assistant General Manager, Regional Office, Winnipeg.

During the fiscal year the Bank opened thirty-nine branches, sub-branches and sub-agencies and closed forty-one. The total number of branches and sub-agencies as at October 31, 1962 was one thousand, two hundred and sixty-six.

Following our established practice each branch of the Bank has been audited and inspected during the year by competent officers trained for this purpose.

The Directors take the opportunity to express their appreciation of the capable and efficient manner in which the personnel of the Bank have performed their duties during the past year.

N. J. McKINNON President

Toronto, November 22, 1962

The Chairman, before receiving a motion for the adoption of the Directors' Report, asked the General Manager, Mr. J. P. R. Wadsworth, to review the Bank's Balance Sheet. See Page 14.

Mr. L. S. Mackersy said:

The Balance Sheet as presented to you shows continued strength and liquidity and a year of satisfactory progress. I have pleasure in moving the adoption of the Directors' Report as read and that it be distributed to the shareholders.

Mr. N. J. McKinnon said:

I have much pleasure in seconding the motion.

Carried.

Mr. McKinnon then addressed the meeting. See Page 4.

It was moved by Mr. J. Herbert Smith, and seconded by Mr. H. J. Lang:

That Mr. N. J. McKinnon; or failing him, Mr. K. A. Gardner; or failing him, Mr. K. G. House, be appointed to act as proxy for the Bank at any and all meetings of The Canadian Bank of Commerce (California), San Francisco,

That Mr. N. J. McKinnon; or failing him, Mr. K. A. Gardner; or failing him, Mr. R. L. Clute, be appointed to act as proxy for the Bank at any and all meetings of The Canadian Bank of Commerce Trust Company, New York,

That Mr. N. J. McKinnon; or failing him, Mr. K. A. Gardner; or failing him, Mr. R. B. Gibson, be appointed to act as proxy for the Bank at any and all meetings of The Canadian Bank of Commerce Trust Company (Caribbean) Limited, Kingston, Jamaica, and,

That Mr. N. J. McKinnon; or failing him, Mr. J. P. R. Wadsworth; or failing him, Mr. K. A. Gardner, be appointed to act as proxy for the Bank at any and all meetings of The Dominion Realty Company Limited, Toronto, and Imbank Realty Company Limited, Toronto, the foregoing being corporations controlled by the Bank.

It was moved by Mr. Eliot S. Frosst, seconded by Mr. W. F. McLean:

Carried.

That Mr. T. A. M. Hutchison, F.C.A., of Messrs. Peat, Marwick, Mitchell & Company, and Mr. T. C. Kinnear, F.C.A., of Messrs. Price Waterhouse & Company, be appointed to audit the affairs of the Bank until the next Annual Meeting and that their remuneration should not exceed the sum of \$70,000; and I further move that a ballot on this appointment be taken at the same time as that for the election of the Directors.

The Chairman said:

Before declaring the Meeting open for the nomination of Directors for the ensuing year, I have to inform the shareholders that through the operation of Section 21(4) of the Bank Act, the Bank is losing as a member of the Board, and a Vice-President, Mr. H. E. Sellers.

CANADIAN IMPERIAL

Statement of Ass

(IN CANADIAN CURRE

ASSETS	er 31, 1962	Octobe	r 31, 1961
Gold and coin \$ 9,492,391		\$ 7,480,761	
Notes of and deposits with Bank of Canada 314,875,706		301,778,523	
Government and bank notes other than Canadian 5,519,674		5,256,525	
Deposits with other banks 270,106,968		214,046,568	
Cheques and other items in transit, net 130,650,548	\$ 730,645,287	236,140,891	\$ 764,703,268
Government of Canada direct and guaranteed securities, at amortized value	761,291,050		969,962,791
Canadian provincial government direct and guaranteed securities, at amortized value	54,771,269		50,395,267
Other securities, not exceeding market value	394,172,882		354,979,978
Day-to-day, call and short loans to investment dealers and brokers, secured	281,917,690		251,016,894
	\$2,222,798,178		\$2,391,058,198
Other current loans, less provision for estimated loss	2,085,029,662		1,799,399,919
Mortgages and hypothecs insured under the National Housing Act, 1954	225,248,631		235,394,440
Non-current loans, less provision for estimated loss	477,726		477,183
Bank premises at cost, less amounts written off	61,563,946		55,615,918
Shares of and loans to corporations controlled by the bank -	23,715,997		22,776,833
Customers' liability under acceptances, guarantees and letters of credit, as per contra	141,571,986		77,240,865
Other assets	1,946,222		2,042,534
	\$4,762,352,348		\$4,584,005,890

BANK OF COMMERCE

ts and Liabilities

)—(CENTS OMITTED)

LIABILITIES

	October	31, 1962	Octobe	er 31, 1961
Deposits by Government of Canada \$	6,728,629		\$ 4,161,136	
Deposits by Canadian provincial governments	59,653,156		76,644,833	
Deposits by other banks	192,859,036		177,685,699	
Personal savings deposits payable after notice, in Canada, in Canadian currency 2,	079,925,879		1,994,170,385	
Other deposits 1,			1,967,530,315	
Total Deposits				\$4,220,192,368 77,240.865 30,792,577
Capital: Authorized—12,500,000 shares of \$10 each \$125,000,000				
Paid up-6,968,000 shares-				
issued and fully paid \$	69,680,000		\$ 69,680,000	
Rest account	190,000,000		183,000,000	
Undivided profits	2,657,206		3,100,080	
Total Liabilities to Shareholders		262,337,206		255,780,080
		\$4,762,352,348		\$4,584,005,890

Note:—The above statement includes the assets and liabilities of The Canadian Bank of Commerce (California), a subsidiary of this bank.

N. J. McKinnon President J. P. R. Wadsworth General Manager

AUDITORS' REPORT TO THE SHAREHOLDERS

We have examined the statement of assets and liabilities of Canadian Imperial Bank of Commerce as at October 31, 1962 and have obtained all the information and explanations we have required. Our examination included a general review of the accounting procedures and such tests of accounting records and other supporting evidence as we considered necessary in the circumstances.

The accompanying statement of assets and liabilities is as shown by the books at the bank's head office and the certified returns from its branches. The transactions of the bank which have come under our notice have in our opinion been within the powers of the bank.

In our opinion, the accompanying statement of assets and liabilities presents fairly the financial position of the bank as at October 31, 1962.

T. A. M. HUTCHISON, F.C.A., of Peat, Marwick, Mitchell & Co. Auditors
T. C. KINNEAR, F.C.A., of Price Waterhouse & Co.

TORONTO, NOVEMBER 19, 1962

CANADIAN IMPERIAL BANK OF COMMERCE

Statements of Assets and Liabilities of Controlled Corporations
October 31, 1962

(CENTS OMITTED)

THE CANADIAN BANK OF COMMERCE TRUST COMPANY, NEW YORK (IN UNITED STATES CURRENCY)

ASSETS		LIA	BILITIES
Cash on deposit in the United States		Deposits payable	\$ 120,796
of America	\$ 40,383	Accounts and taxes payable	30,109
Securities of the United States of America and accrued interest		Capital \$ 1,000,000	
(amortized cost)	2,065,011	Reserve fund 1,000,000	
Other securities and accrued interest		Undivided profits 285,107	2,285,107
(amortized cost)	301,258		
Furniture and fixtures less depreciation	18,316		
Other assets	11,044		
	\$ 2,436,012		\$ 2,436,012
America and accrued interest (amortized cost) Other securities and accrued interest (amortized cost) Furniture and fixtures less depreciation	301,258 18,316 11,044	Reserve fund 1,000,000	

The bank owns the entire capital stock of The Canadian Bank of Commerce Trust Company with the exception of the directors' qualifying shares, which is included in its balance sheet at \$2,143,621.

THE CANADIAN BANK OF COMMERCE TRUST COMPANY (CARIBBEAN) LIMITED

(IN JAMAICAN STERLING)

ASSETS		LIABILITIES
Cash in banks	£ 111,444	Accounts and taxes payable £ 7,529
Accounts receivable	142	Capital £ 100,000
		Undivided profits 4,057 104,057
	£ 111,586	£ 111,586

The bank owns the entire capital stock of The Canadian Bank of Commerce Trust Company (Caribbean) Limited, which is included in its balance sheet at \$301,500.

THE DOMINION REALTY COMPANY LIMITED, TORONTO

Including its wholly owned subsidiary company

ASSETS	LIABILITIES
Accounts and rents receivable \$ 7,672	Canadian Imperial Bank of Commerce \$ 2,670,314
Land, buildings and fixtures less depreciation 21,600,957	Accounts payable and accrued bond interest 102,990
Prepaid expenses 57,540	Income tax payable 27,747
	First mortgage bonds:
	Series A, 1963-1968 4,400,000
	Capital \$14,000,000
	Surplus 465,118 14,465,118
\$21,666,169	\$21,666,169

The bank owns the entire capital stock of The Dominion Realty Company Limited, which is included in its balance sheet at \$14,000,000.

IMBANK REALTY COMPANY LIMITED, TORONTO

ASSETS		LIA	BILITIES
Cash on deposit :	\$ 4,291,049	Canadian Imperial Bank of Commerce	\$ 1,850,562
Land and buildings less depreciation -	10,856,758	Accounts payable and accrued bond interest	164,837
		Income tax payable	126,690
		First mortgage bonds:	
		Series A, 1963-1974	3,000,000
		Series B, 1963-1980	6,750,000
		Capital \$ 2,750,000	
		Surplus 505,718	3,255,718
	\$15,147,807		\$15,147,807

The bank owns the entire capital stock of Imbank Realty Company Limited, which is included in its balance sheet at \$2,750,000.

AUDITORS' REPORT TO THE SHAREHOLDERS OF THE BANK

We have examined the statements of assets and liabilities of controlled corporations as at October 31, 1962. Our examinations included general reviews of the accounting procedures and such tests of accounting records and other supporting evidence as we considered necessary in the circumstances.

In our opinion, the accompanying statements of assets and liabilities present fairly the financial positions of the corporations as at October 31, 1962.

T. A. M. Hutchison, f.C.A., of Peat, Marwick, Mitchell & Co. T. C. Kinnear, f.C.A., of Price Waterhouse & Co.

Toronto, November 19, 1962

Mr. Sellers was elected to the Board of the former Imperial Bank of Canada in November 1929 and a Vice-President in 1954. Mr. Sellers has made a valuable contribution to the Bank and its predecessors over a long period of years. His advice and counsel at Directors' Meetings will be greatly missed but we shall continue to count on him as a close associate whose friendly helpfulness will be valued by all members of the Board.

The retirement of Mr. Sellers and the previous resignation of the Honourable M. W. McCutcheon leaves two vacancies on the Board. It is recommended that these vacancies be filled by the election of Mr. Allen A. McMartin and Mr. Ian D. Davidson. Mr. McMartin is President of Hollinger Consolidated Gold Mines Ltd. Mr. Davidson was formerly in charge of the Shell Oil operations on this continent and is a Director of Western Assurance Company.

The Chairman then declared the Meeting open for the nomination of Directors for the ensuing year and asked the Secretary to read the list of the present Directors eligible for re-election, together with the names of Mr. McMartin and Mr. Davidson.

The Secretary then read:

A. W. Baillie, J. D. Barrington, B.A.Sc., Arthur L. Bishop, George M. Black, Jr., Henry Borden, C.M.G., O.C., J. A. Boyd, J. M. Buchanan, E. E. Buckerfield, E. G. Burton, C.B.E., Hon. G. Peter Campbell, Q.C., LL.D., Hon. John V. Clyne, C. G. Cockshutt, M.C., R. W. Cooper, G. T. Cunningham, P. P. Daigle, I. D. Davidson, C.B.E., Nelson M. Davis, R. G. B. Dickson, Q.C., LL.B., Sir Roy H. Dobson, C.B.E., F.R.Ae.S., Gordon Farrell, Hon. George B. Foster, M.B.E., Q.C., P. M. Fox, D.C.L., D.Sc.F., E. J. Friesen, Eliot S. Frosst, E. C. Gill, LL.D., F.S.A., J. Grant Glassco, O.B.E., F.C.A., Allan Graydon, Q.C., E. M. Gunderson, F.C.A., Joseph Harris, LL.D., Eric L. Harvie, Q.C., LL.D., Sydney M. Hermant, J. William Horsey, LL.D., D.Hum., Litt.D., Robert J. Hull, W. F. James, Ph.D., H. J. Lang, J. D. Leitch, M. W. MacKenzie, C.M.G., C.A., L. S. Mackersy, M.C., Duncan K. MacTavish, O.B.E., Q.C., W. S. M. MacTier, M.C., H. L. McCulloch, John A. McDougald, George H. McIvor, C.M.G., N. J. McKinnon, W. F. McLean, A. A. McMartin, Graham Morrow, O.B.E., J. Geoffrey Notman, O.B.E., P.Eng., T. O. Peterson, Hon. Calvert C. Pratt, O.B.E., James A. Richardson, F. G. Rolph, Hon. Frank M. Ross, C.M.G., M.C., LL.D., Rhys M. Sale, LL.D., D.Sc., J. Herbert Smith, D.Sc., James Stewart, C.B.E., LL.D., H. W. Thomson, J. R. Timmins, O.B.E., LL.D., D.Sc., H. M. Turner, J. H. G. F. Vale, J. P. R. Wadsworth, W. P. Walker, O.B.E., Stanley M. Wedd, W. E. Williams, Hon. Robert H. Winters, LL.D., D.Eng., D.Sc., J. D. Zellerbach, LL.D.

Lt.-Col. W. A. H. MacBrien:

I have pleasure in nominating each of the persons whose names have been read by the Secretary as a Director of the Bank for the ensuing year.

No further nominations having been made, the Chairman declared the nominations closed.

The Chairman then directed that a ballot be taken for the election of Directors for the ensuing year and for the appointment of the Auditors. He further directed that whenever five minutes shall elapse without any vote being tendered the ballot be closed and thereafter the Meeting receive the report of the Scrutineers.

The Scrutineers subsequently presented their report to the Chairman and the Secretary read it to the Meeting. It was recorded that all those nominated as Directors for the ensuing year had been unanimously elected and that Messrs. Hutchison and Kinnear had been appointed the Shareholders' Auditors.

There being no further business to come before the Meeting the Chairman declared it terminated.

At the succeeding meeting of the Board, the following officers were elected: Chairman of the Board, L. S. Mackersy, M.C.; President and Chief Executive Officer, N. J. McKinnon; Vice-Presidents: Hon. G. Peter Campbell, Q.C., LL.D., E. C. Gill, LL.D., F.S.A., J. Grant Glassco, O.B.E., F.C.A., Joseph Harris, LL.D., J. William Horsey, LL.D., D.Hum., Litt.D., J. R. Timmins, O.B.E., LL.D., D.Sc., E. J. Friesen, H. W. Thomson, J. H. G. F. Vale, and J. P. R. Wadsworth.



The Canadian Imperial Bank of Commerce Building in Montreal.

The Montreal Story

The face of Montreal has been transformed during 1962. Soaring towers of steel and glass have created a new mid-town skyline, a dramatic evidence of the vitality of the city and the economic progress of the whole province of Quebec.

The Bank is in the forefront of both the physical change of Montreal and the surge of development that supports and surrounds it. The 43-storey Canadian Imperial Bank of Commerce Building on Dorchester Boulevard was opened in June, (succeeding the Head Office Building in Toronto as the tallest in the Commonwealth). Like the skyline of which it is part, the new Montreal building is a symbol of vitality. It demonstrates to all Canada the continuing progress and leadership of the Bank, and it reflects the Bank's vigour in serving modern Quebec.

For the province and Montreal itself, the past decade has brought significant changes. Quebec had long been established as a powerful complex of natural resources, industry, commerce and finance. Montreal had long been the nerve centre of the province, and the headquarters for many enterprises. Now, after many years of steady growth, the tempo of progress has accelerated and mid-town Montreal is the visible focal point of a new era of development.

The Bank has recognized this climate of change and responded to the challenge it offered. Ten years ago the total of its branches throughout Quebec was 93; today the number has risen to 156. In 1959 the Bank in partnership with others created plans to erect a new major building, bearing the Bank's name, that would serve as the headquarters for its Quebec operations and at the same time would be a fitting symbol of the Bank's national and regional stature. With an eye to the future course of the city, a site was selected on Dorchester Boulevard, a dozen blocks from the downtown section that had been the business centre of Montreal for three centuries.

The plan is now a reality in the tower of steel, glass and green slate. The judgment of its planners has already been confirmed in the emergence of this mid-town street as a dominant new centre of commerce. In both the spacious Montreal Branch, on the street level and the lower banking floor of the building, and the Quebec Region offices on the floors immediately above it, there is a high degree of functional efficiency for the present and ample provision for continuing development in the future.



Portion of the main floor banking hall.



A view of another portion of the main floor banking hall.

A view of part of the International Department (Montreal), typical of the Regional Office departments now located in the new building.

The colourful mosaic mural outside the safety deposit vault was designed by Mr. Sydney H. Watson, R.C.A., O.S.A.





People Serving People

Banking is a very personal business. The progress of any modern bank depends to an important degree on the efficiency and courtesy of its personnel and the mutual trust between personnel and customers. In short, a bank is people serving people.

Canadian Imperial Bank of Commerce recognizes this principle as an axiom of banking. Its constant aim is to serve the people of Canada in a vital, efficient and personal manner. This aim is carried out by more than 16,000 people who comprise the Bank's personnel, and they are responsible for the continuing progress and leadership of the Bank today.

De-centralization helps to achieve and retain good personal relations with customers. The more than 1,240 branches of the Bank in Canada are divided into nine geographical regions, each under the direct supervision of a resident Regional Superintendent. The latter and his staff work closely with the branches in his own area and closely follow all developments within this area.

The human touch is emphasized by the branch manager in his relationships with customers and personnel, and it is equally important at all levels of the Bank's operations. This fact is impressed on all new personnel. At the Commerce Career Centre, which was opened in Toronto a year ago to give formal instruction to new personnel, the curriculum includes customer relations and good grooming as well as the requirements and principles of branch banking. In all aspects of the personnel training programme that continues at the branch, Regional and Head Office levels, and in the Bank's permanent Staff College, the outward symbols of our sincere purpose—friendliness and courtesy—are emphasized along with efficiency and the development of personal abilities. Members of the personnel are encouraged to enrol in the Fellows' Course of The Canadian Bankers' Association which is conducted through Queen's University and opportunities for self-improvement through attendance at university are made possible through university scholarships available to Canadian Imperial Bank of Commerce personnel.



F. R. CONKLIN



D. F. DRAPER

During 1962, the six officers of the Bank, whose photographs appear on this page, passed the Fellows' Course in Banking to become Fellows of The Canadian Bankers' Association.



D. D. FLINT



E. R. HANDRAHAN



MISS M. P. O'BRIEN



S. WEINSTEIN



A group of new employees receiving advice on good grooming at the Commerce Career Centre in Toronto.



Accountants attending one of the regular Courses at the Bank's permanent Staff College in Toronto.

Commerce officers are good citizens. Each is expected to personify the Bank in the city, town or village where he lives. Like the Bank itself which is an integral part of the community it serves, our Managers and other officers welcome their community obligations. Over the years the community has come to rely on them to assume an important share of the burden of leadership in programmes, campaigns and other activities directed to civic development and charitable purposes. This year was no exception and the Bank takes quiet satisfaction in the service rendered to their community by Bank personnel all across the country. Although the examples of community service are too numerous to describe, one perhaps warrants special comment. The Deputy General Manager of the Bank, Mr. W. M. Currie, served as Campaign Chairman of United Appeal which sought \$9,717,000 for the support of the social and charitable services of Metropolitan Toronto. Some 40,000 volunteer workers were involved, including many officers of the Bank. The Campaign was successful and realized the highest amount raised by United Appeal for Metropolitan Toronto since its inception in 1956.

Through their service the Bank's axiom of people serving people has real meaning not only for our customers but for all Canadians.

The opening ceremonies of The Saskatchewan Region at Regina. From left to right: Mr. Joseph Harris, LL.D., Vice-President; Hon. Woodrow S. Lloyd, Premier of Saskatchewan; Mr. S. E. Ashley, Assistant General Manager, Saskatchewan Region; Mr. A. S. Heffer, Assistant General Manager, Central West Region; His Worship Mayor H. Baker, Mayor of Regina.

Premier of Saskatchewan; Mr. S. E. Ashley, Assistant General Manager, Saskatchewan Region; Mr. A. S. Heffer, Assistant General Manager, Central West Region; His Worship Mayor H. Baker, Mayor of Regina.

Mr. William M. Currie, Deputy General Manager of the Bank, served as Campaign Chairman of the United Appeal of Metropolitan Toronto during 1962. He is here seen at the Bolton Summer Camp which is operated by the Family Service Association of Metropolitan Toronto, one of the participating organizations of United Appeal.



CANADIAN IMPERIAL BANK OF COMMERCE

Executive Officers

President and Chief Executive Officer

N. J. McKINNON

Vice-President and General Manager

Vice-President and Joint General Manager

J. P. R. WADSWORTH

H. W. THOMSON

Vice-President

Vice-President

E. J. FRIESEN

J. H. G. F. VALE

Deputy General Manager

W. M. CURRIE

General Manager Credit Division

General Manager Investment Division

M. C. C. ROSS

T. L. AVISON

Assistant General Managers

P. HUNKIN

G. H. LENNARD

R. C. NURSE

C. N. PHIPPS

R. J. REDRUPP

J. J. RUTLEDGE

K. B. SMITH

F. P. WILSON

Regional Officers

ONTARIO - - - - - W. H. FAULDER - - - Assistant General Manager - - TORONTO

L. G. GREENWOOD - Assistant General Manager - - TORONTO

G. R. SHARWOOD - Assistant General Manager - Toronto

G. R. SHARWOOD - - Assistant General Manager - - TORONTO

Atlantic Provinces - G. S. UNWIN - - - - Superintendent - - - - - Halifax

QUEBEC - - - - - R. E. HARRISON - - - Assistant General Manager - Montreal

Manitoba - - - - A. S. HEFFER - - - - Assistant General Manager - - Winnipeg

SASKATCHEWAN - - - S. E. ASHLEY - - - - Assistant General Manager - - - REGINA

ALBERTA - - - - B. E. LANGFELDT - - Assistant General Manager - - - CALGARY

BRITISH COLUMBIA - - G. B. CURRIE - - - - Assistant General Manager - VANCOUVER

Secretary

K. A. GARDNER



International business is symbolized by R.M.S. Carinthia, outward bound from Montreal.

Economic Adviser
M. A. CROWE

Investments
O. L. ROBERTSON

Chief Inspector
J. R. McSHERRY

Chief Accountant H. H. WHIPP

Premises
J. F. DIXON

Superintendents

H. E. BEMROSE	J. F. DUFFY	R. D. ISAAC	A. G. ROBINSON
J. R. BLACKBOURN	G. E. FENWICK	J. H. JARROTT	P. R. ST. JOHN
G. S. A. CAMPBELL	A. S. FIEGHEN	A. C. JOHNSON	Miss S. J. SHAW
A. CRAIGIE	H. J. FOSTER	F. H. KEARNEY	G. B. SHERRIFF
K. H. CUTT	A. E. GRANGE	E. M. MAXWELL	D. B. SLATTERY
K. L. CUTTS	K. H. HORNING	A. G. S. McELWAIN	C. W. WAKE
J. F. DIXON	F. S. OLIVER		T. W. WATSON

INTERNATIONAL DEPARTMENT

Assistant General Manager J. J. RUTLEDGE

Superintendent A. G. ROBINSON

Managers

C. G. BROOKS Toronto E. J. MORRIS Montreal

INTERNATIONAL REPRESENTATIVES

F. G. BALLACHEY C. M. FORSYTH-SMITH
P. M. HOWARD W. B. PATTINSON J. WEBSTER



This colourful mural covers one wall of the Bank's Petroleum and Natural Gas Department in Calgary. The centre panel cross section shows the Western Canada Sedimentary Basin along the United States-Canadian border.

PETROLEUM AND NATURAL GAS DEPARTMENT, CALGARY

Manager
C. H. MUNRO

Petroleum Engineer
W. G. MUNCH

NATURAL RESOURCES DEVELOPMENT DEPARTMENT, TORONTO

Assistant General Manager R. J. REDRUPP

BUSINESS DEVELOPMENT DEPARTMENTS

		AIGIE, J. H. MORRIS, J. N. FLAHIFF LLEN, I. F. MESSER, W. N. SCHAFER
Montreal		- D. B. SLATTERY, K. H. COPLAND
New York	T. H. SAUNDERS,	, R. G. E. STILLWELL, E. N. GRANT
London, England		O. W. LACEY, W. T. MAGGS
Zurich, Switzerland		- J. M. SHERMAN, P. H. NICKELS
Chicago		- W. H. ARMSTRONG, J. D. AULD
Dallas		J. P. MORETON, N. M. GAETZ
Halifax		D. B. MacDOUGALD
Winnipeg		C. E. HICKLING
		D. A. BARRY
Edmonton		L. O. ROY
Vancouver		G. B. E. RIX

CANADIAN IMPERIAL BANK OF COMMERCE

BRANCHES



ALBERTA

130 BRANCHES

MANAGER

BRANCH

BRANCH	MANAGER
ATHABASCA	J. M. Iverach
BANFF	R. C. W. Lapper
BEAVERLODGE	
BERWYN	
BOYLE	J. B. Kerr
CALGARY	0 11 1 5
309-8тн Ave. S.W	G. H. A. Fox
	f., F. A. Perry, Asst.,
102-8тн Ave. S.E	L. G. Flynn, Asst.
102-8TH AVE. S.E	G. R. Dick, Asst.
101-8TH AVE. S.W	R A Cunliffe
	W Hull Asst
407-8тн Ave. S.W	T. C. MacLean
628-8тн Ave. S.WJ	. W. W. Williamson
I	H. E. Henning, Asst.
410-7TH AVE. S.W	H. L. Mortimer
717-7TH AVE. S.W.	
(Elveden House)	M. F. Pierce
361-82ND AVE. S.E	
410-16TH AVE. N.E	
510-17тн Ave. S.W	
634-16тн Ave. N.W	
1202-1st St. S.W	
	R. MacKenzie, Asst.
1230-9TH AVE. S.E	
1601-14TH ST. S.W 1630-14TH AVE. N.W.	J. A. Rogers
(Calgary Centre)	D. F. Cray
1812-4TH St. S.W	D. Stewart
1912-37TH ST. S.W	C. H. Johnson
2318 CENTRE ST. N	
2502 Kensington Rd	
3610-17TH AVE. S.E.	
(Forest Lawn)	G. W. Adams
5010 Macleod Trail	W. S. Auld
7724 Elbow Drive	G. L. Martin
BANFF COACH RD. & 45TH	H ST. S.W.
(Sub-Branch)	Officer-in-charge
Elbow Dr. &	
96тн Ave. S.W	V. L. Peatman
No. 4 ALYTH SHOPPING C (Stockyards)	CENTRE E. L. Guertin
CAMROSE	
4847-50тн Ѕт	L. S. Fielding
5016-50тн Ѕт	R. C. Garossino
CHAMPION	G. W. Goings
CLARESHOLM	C. B. Thomas

BRANCH	MANAGER
COLEMAN	F. H. MacLeod
COLINTON (Sub-Agency) (Tues.)	J. M. Iverach
CROSSFIELD	
DELIA	
DONALDA	
DRUMHELLER	A. K. Butler
ECKVILLE EDMONTON	M. H. Kern
JASPER AVE. & 100TH ST R. T. Collie, Asst., F 10102 JASPER AVE J. J. Moreau, Asst., V 10765 JASPER AVE	C. D. Howard, AsstD. M. Morrow W. M. Alston, Asst.
11223 Jasper Ave	S. H. Cotter, Asst.
McLeod Building 100th St. & 101A Ave. 6111-101st Ave. (Ottewel 10167-102nd St. 6414-112th Ave. (Highlan 3918-118th Ave. (Beverly 8204-118th Ave. 8536-109th St. 8951-82nd Ave. 9505-118th Ave. (Alberta Ave.) 9518-87th St. (Strathear) 9578-111th Ave. (Norwood Blvd.) 9635-66th Ave. (Hazeldean) 9903-82nd Ave. 10230 Princess Elizabeth 10318-82nd Ave. 11743-124th St. 12414-102nd Ave. 12556-132nd Ave.	H. M. Hovey I) G. E. Clarke G. A. Jenkins Ids). A. C. Stewart O. A. M. Tarbuck C. E. Marsh W. Sorobey C. E. Ritzen O. F. R. Sanderman O. A. Nordstrom E. H. Nikkel C. S. C. Hughes H. M. Halldorson Ave. W. F. Forman D. S. Haliburton E. A. Clendenan S. Haworth, Ass C. H. Smith L. B. Graban A. Mailo
12908-127TH ST. (Calder) Groat Rd. & 118TH AVE.	
EDSON	
ENCHANT (Sub-Agency)	
(Mon., Wed. & Fri.)	
FAIRVIEW	
FORT MACLEOD	
FORT SASKATCHEWAN.	
GLEICHEN	
GLENDON	
GRANDE PRAIRIE	
GRIMSHAW	, and the second second
HAIRY HILL (Sub-Agency	·)
(Wed. & Thurs.)	
HARDISTY	
HIGH RIVER	D. S. Paris

BRANCH	MANAGER
HINES CREEK (Sub-Branch) R. N. Quaife, Officer-	in charge
INNISFREE P. P	
JASPER. H.	
JASPER PLACE	1. Juniey
15106 STONY PLAIN RDW. H. Mc 15541 STONY PLAIN RDH. L.	
KITSCOTY	
(Sub-Branch) . E. R. Braun, Officer-	_
LAC LA BICHE	
LAMONTH.	M. Dafoe
LETHBRIDGE 331-7TH ST. SK. W	MoLean
B. R. Blo	
323-7тн Sт. S	
515-13тн Sт. N	
1502-9TH AVE. S S. B. A	
MANNING. E. L.	-
MANNVILLER	
MAYERTHORPEJ. MEDICINE HAT	w. Anen
577-2ND ST, S.E	C. Reeves
501-3rd St. S.E	S. Mann
CRESCENT HEIGHTS	** C 1 1
(SUB-BRANCH) K. P	in-charge
MILK RIVER R. L.	
MILLETF	R. S. Hall
MUNDARE	
NANTON	Edwards
ONOWAYW. F	. Hladky
PEACE RIVERW	. H. Kay
PINCHER CREEK). Blakely
PONOKA	
5002-50тн Sт K. J. Wols 5002-51sт Ave H. D	
PROVOSTV	
RALSTON (SUB-AGENCY)	
(Wed. p.m.)	S. Mann
RALSTON SUFFIELD EXPERIMENT	TAL
STATION	
(Sub-Agency) (Wed. a.m.) H.	
REDCLIFF (Sub-Agency) H.	S. Mann
RED DEER	H Wood
4902-50тн Sт	cPherson
REDWATER	
(Sub-Branch) J. M. J	Engelman
507	-in-charge
ROCKYFORD	
ROCKY MOUNTAIN HOUSE, .R. N	
ST. PAULA. N	_
SANGUDO	
SHERWOOD PARK	
SMOKY LAKE	S. Milne

BRANCH MANAGER	BRANCH MANAGE	BRANCH MANAGER
STAVELY	CRESCENT BEACH (SUB-AGENCY) (Mon., Wed. & Fri. 12 noon to 3 p.m.) M. L. Deacot CRESTON. D. A. M. Mar CROFTON (SUB-AGENCY) J. E. McNaugh DAWSON CREEK. C. J. Alfk G. Strauss, Asst DUNCAN P. F. P. Bird FERNIE	(546 CLARKE RD.) G. B. Ashbaugh AUSTIN & NELSON (SUB-BRANCH) 1042 AUSTIN RD. G. B. Ashbaugh BTH & McBRIDE. K. J. Clarke SAPPERTON. A. G. Laing NORTH KAMLOOPS (SUB-BRANCH) P. H. Hudson
WASKATENAUS. Charchuk	VICTORIA & WOODA. L. Pric	e NORTH SURREY
WETASKIWINJ. D. Montgomery WHITECOURTE. A. Stasyk WILLINGDONJ. Kmech	FORT FRASER (SUB-AGENCY) (Tues. 10 a.m. to 3 p.m.)R. G. Merrit FORT LANGLEY (SUB-AGENCY)C. D. Fyf FORT NELSON	TRANS-CANADA & PIKE RD. (SUB-BRANCH)
	(Sub-Branch)P. Rooke, Officer-in-charg	WHALLEY
	FORT ST. JOHN	LONSDALE & 18T. D. L. Morton 1148 Marine Dr. M. M. Macleod LONSDALE & 17TH J. R. Millar LONSDALE & QUEENS A. W. Collins
BRITISH COLUMBIA	GREENWOOD	OCEAN FALLSJ. E. Ringheim
181 BRANCHES	(Mon., Tues., Wed. & Fri.) J. I. Hop HANEY	
ABBOTSFORD	HOLBERG, R.C.A.F. STATION	100 MILE HOUSEH. M. Fraser PARKSVILLEJ. F. Freeman
ALBERNI J. G. Cook ALERT BAY A. E. Oswell	(Sub-Branch)	DENTICTON N. H. Afficial.
ARMSTRONG	HOPEH. R. Gran	J. M. Jickling, Asst.
BEAVER COVE (Sub-Agency) (Fri. 3 to 7 p.m.) A. E. Oswell	HUDSON HOPE (SUB-BRANCH) (Daily) K. J. Sydnes, Officer-in-charg (Extended Service—June 15th and	PORT ALBERNIN. J. F. P. Nicholson PORT COQUITLAM (Sub-Branch)S. J. Brown, Officer-in-charge
BELLA COOLAA. L. Weslowsky BENSON LAKE (Sub-Agency)A. E. Oswell (8th & 23rd days of each month. If either date falls on Sat., Sun. or bank holiday, service provided on preceding	alternate Fri. thereafter—6.30 to 8.00 p.m. remaining Fri.—4.30 to 6.00 p.m. INVERMERE. W. H. Lloye KAMLOOPS. K. Campbel E. V. Shumka, Ass.	PORT McNEILL (Sub-Branch) D. A. Taylor, Officer-in-charge (Closed on 8th & 23rd days of each month. If either date falls on Sat., Sun. or bank holiday, closed on preceding business day)
business day.) BURNABY	KELOWNAA. J. Gilro	POUCE COUPEW. J. Gosling
HASTINGS & GILMOREN. Woodhead KINGSWAY & McMurrayB. W. Barber	W. F. Manning, Ass. KEREMEOS	Acu & Warning D. D. Corbould
Kingsway at WillingdonE. A. Marrinier 7155 Kingsway	KINNAIRD (Sub-Branch) I. Camilleri, Officer-in-charg	PRINCE GEORGE
(Middlegate Centre) G. W. Shaw	KITIMATC. J. Carlso	DDINGETON TE Wittman
BURNS LAKED. F. Boyd CAMPBELL RIVERR. Hainsworth	LADYSMITH	e QUALICUM BEACHG. J. Gielens
CAMPBELLTON (SUB-AGENCY) (Mon., Wed. & Fri.) R. Hainsworth	LANGLEY Trans-Canada & Glover RdC. D. Fyf	
CASTLEGARF. J. Gibson CAWSTON (SUB-AGENCY) (Wed.)D. E. Francis	20525 TRANS-CANADA HIGHWAY. H. F. Fran LILLOOET	h 207 McKenzie Ave
CHASEA. L. Glynn	MERRITTG. E. Goddar. MIDWAY (Sub-Agency) (Thurs.) J. I. Hop	RICHMOND
CHEMAINUS	MISSION CITYF. G. R. Winte NAKUSPE. H. Dodg NANAIMO	(Sub-Branch) .T. Addison, Officer-in-charge No. 4 Rd. & Steveston House Steveston
CHILLIWACKJ. D. Hazelton CLEARBROOKG. E. Epp	COMMERCIAL ST	SALMON ARM J. H. Lyons
COMOX (Sub-Branch) D. Kujawa, Officer-in-charge	NELSON 459 BAKER ST	SAYWARD (Sub-Branch) E. P. D'Aoust
COMOX R.C.A.F. STATION (Sub-Branch)	Baker & Josephine	SMITHERS
COURTENAY. H. M. Cornwall CRANBROOK. G. T. Winchester	544 COLUMBIA STM. L. Parke W. A. Murray, Ass 6TH & 6THW. S. Roger	t. STEVESTON

BRANCH	IANAGER	BRANCH	MANAGER	BRANCH	MANAGER
TOFINO (Sub-Agency) (Thurs.) . J. M	I. Gould	FORT & DOUGLAS	G. W. Lewis	PORTAGE LA PRAIRIE	
TRAIL N. B.	Winsby	FORT & FOUL BAY RD	R. S. Bafaro	SASKATCHEWAN & TUPPER.	F. J. Richards
UCLUELETJ. M	l. Gould	731 FORT ST	E. W. Hall	SASKATCHEWAN & ROYAL R	dJ. C. Moss
VANCOUVER		Langford (Sub-Branch)N. E. Payne,	Officer in change	RIVERTON	J. H. Hooper
HASTINGS & GRANVILLE A. K. P	oussette	OAK BAYR. J		STONEWALL	W. H. Havard
J. A. C. Hilliker, Asst., R. N. Woo		SHELBOURNE & HILLSIDE	. R. R. Howard	THOMPSON	
D. B. Ora		SINCLAIR &		TREHERNE	L. D. Sills
Granville & DunsmuirD. N. W A. E. Corbett, Asst., G. T. Bradle		CADBORO BAY ROAD		VIRDEN	
Broadway & BalaclavaJ. A.		SUPERIOR & MENZIES	K. W. W. Salter	WINKLER	
Broadway & McKenzieG		MARINE & 15TH	G Lee-Warner	WINNIPEG	A. I dikilisoli
Broadway & Renfrew		2453 Marine Drive	.A. E. F. Staple	389 Main St	I. I. Seaborn
Broadway & WillowA. F		WHITE ROCK	•	M. C. Baker, Asst., D	
Cambie & 41st		Marine Dr	M. L. Deacon	Main & Bannatyne	E. Preddy
Davie & Burrard R. E.		NORTH BLUFF & JOHNSTON			A. W. Reid, Asst.
Denman & RobsonS. C.	0	WILLIAMS LAKE	,	Blake & Logan Broadway & Hargrave	
Dunbar & 27th		WILLOW POINT, CAMPBEL	L RIVER	Broadway & Clargrave	
41st & YewV. G. 44th & YewJ. A. Ma		(Sub-Agency) (Tues. & Thurs.)	R Hainsworth	ELLICE & KING EDWARD	.j. b. it. O maney
Fraser & 46th W. F.		WINFIELD (Sub-Agency)	.tc. Hamsworth	(St. James)	O. J. Wiens
GEORGIA & BURRARDJ. W.		(Mon., Wed. & Fri.)	A. I. Gilrov	Elmwood	
W. C. Doola		YARROW	- ,	GRAHAM & KENNEDY	
GEORGIA ST. AT PENDER D. G. S	. Staley			955 HENDERSON HIGHWAY. HENDERSON HIGHWAY & M	
Grandview Highway & Renfrew	Dutcher				W. Shurniak, Asst.
GRANVILLE & ROBSON W. M		-		KELVIN & HESPELER	
Granville & 6thB. (\$250.000°, consequent		Main & Alexander	R. Shewfelt
Granville & 13thA. M. H. I		945 DO		Main & Dufferin	
GRANVILLE ST. AT 68THP. R. I				Main & Jefferson	
409 Granville StT. F Hastings & AbbottJ. F.		MAN 18 27		Main & Selkirk McPhillips & Mountain	-
HASTINGS & HAWKSA. M. Hum				Notre Dame & Arlington	
HASTINGS & PENTICTONJ. M.	Morris	MANITOB.	A	Notre Dame & Lipton	J. G. Wood
HASTINGS & RICHARDSG. A.		65 BRANCHE	5	PEMBINA & SOMERSET	
E. N. Ochity Howe & Pender		ALTONA	. L. A. Warren	(FORT GARRY)	
Kingsway & Joyce		ARBORG		Polo Park Portage & Donald	
KINGSWAY & KNIGHTR. W.	Fowler	ASHERN		Portage & Garry	
G. J. Keega		BRANDON	,		G. J. Riach, Asst.
Main & Broadway J. W. S Main & Pender E. E.		10тн & Rosser	W. N. Ferrier	Portage & Hargrave	
Main & 14th E. M.		1016 Rosser Ave	J. English		. V. Watson, Asst.
Main & 29THF.		CARMAN	A. R. Sanderson	PORTAGE & MOORGATE (St. James)	W F Cross
Marine Dr. & FraserR		DAUPHIND.	J. Cumberland	PORTAGE & SPRUCE	
Pender & BurrardA.		DOMINION CITY	.W. A. Korpan	Princess & William	
Pender & ButeG. W		ELGIN	.J. H. Peterson	REGENT & BREWSTER	
10th & Sasamat R. E. Mc		ELKHORN	S. A. Newman	(Transcona)	G. J. Baron
University Boulevard		ELM CREEK	D. R. Owen	REGENT AT OXFORD	D E H.bant
VICTORIA DR. & 41stG. B. B.		FISHER BRANCH	R. H. Cowie	(Transcona)	
VICTORIA DR. & 54THG. C. M		FLIN FLON	W. H. Marsh	St. Vitat	
VICTORY SQUAREE. 433 WEST BROADWAYH. W.		GILBERT PLAINS	D. E. Soutar	SELKIRK & McGregor	
528 WEST BROADWAYE. J. E. S		GIMLI	L. C. Nevile	Stafford & Grosvenor	W. F. Miller
VANDERHOOFR. G.		GRAND RAPIDS			
VEDDER CROSSING	142011100		Officer-in-charge		
(Sub-Branch). E. J. Garrow, Officer-in	ı-charge	GRANDVIEW	L. F. Cassidy		3
VERNON		HOLLAND	A. J. Valiant		
3117-30тн Ave	cMillan	KENTON	C. H. Walker	Por A BO	
3021-30тн AveА. С. W		KILLARNEY	C. L. Britton	with	*
VICTORIA		LUNDAR	H. J. Hunt	Para ar control of	
GOVERNMENT & FORTI. C. I		LYNN LAKE	G. W. Eccleston	NEW BRUNS	WICK
F. G. B. Andrew		MIAMI	W. Davis		
YATES & GOVERNMENTE. E. Char COLWOODH. R.	mperlin	NEEPAWA		15 BRANCH	ES
Douglas & Bay H. D. Brims		PLUM COULEE (Sub-Agency)		BATHURST	R. F. Crosby
Douglas & CormorantE. C.		(Mon., Wed. & Fri.)	A. Parkinson	CAMPBELLTON	G. G. Jardine

37

BRANCH MANAGER
FREDERICTON
428 QUEEN ST
E. J. Buckley, Asst.
554 QUEEN ST
Bridge St
MARYSVILLE (Sub-Agency)
(Fri. 9.30 a.m. to 4.30 p.m.) D. H. Etter
MILLVILLEW. B. Sharpe
MONCTON
CHURCH & MAIN
1111 MAIN ST
MOUNTAIN RD. & WALSHR. H. Colburne
ST. GEORGE ST
SAINT JOHN
KING & GERMAINW. R. Whitehead
G. E. White, Asst.
EAST SAINT JOHN, BAYSIDE DRIVE
AND EDITH AVENUEJ. P. Greene
SALISBURYJ. S. Edgecombe
STANLEYG. H. Coffin
AZ MOS



NEWFOUNDLAND

9 BRANCHES

BELLEORAM H. L. Sandwith
Officer-in-charge
CARBONEART. R. Goobie
CORNER BROOK
GRAND FALLS
HARBOUR BRETON
(Sub-Agency) H. L. Sandwith
Officer-in-charge
LABRADOR CITYJ. H. Hewko
CAMP SITE (SUB-AGENCY) J. H. Hewko
ST. JOHN'S
205 WATER ST E. E. Ewing
I. R. Harrison, Asst.
Hamilton Ave. & LeMarchant
P. A. Saunders



NORTHWEST TERRITORIES

3 BRANCHES

FORT SMITH	apicki
INUVIKJ. J. L. C	omeau
YELLOWKNIFE w D	Oddie



NOVA SCOTIA

BRANCH	MANAGER
AMHERST	W. E. Jefferson
ANTIGONISH	P. C. Hanley
BARRINGTON	R. W. Dickey
BRIDGEWATER	E. W. Pamenter
DARTMOUTH	
Wyse & Dawson	L. E. Phillips
GLACE BAY	G. J. Johnston
GREENWOOD	.W. B. MacQuarrie
HALIFAX	
GEORGE & GRANVILLE	
	. A. McElwain, Asst.
BAYERS Rd. SHOPPING CE	
GOTTINGEN ST QUINPOOL Rd. & KLINE.	
Spring Garden Rd. & D	
HANTSPORT	C. R. Hurst
KINGSTON	J. H. Ferguson
LUNENBURG	J. W. W. Oxner
NEW GLASGOW	D. E. Carruthers
PARRSBORO	J. D. Fullerton
SHELBURNE	A. D. MacLeod
SPRINGHILL	J. N. Innes
SYDNEY	W. R. Gilbert
SYDNEY RIVER	
(Sub-Agency)	W. R. Gilbert
TRURO	C. A. Yorke
WINDSOR	J. F. Ainsworth
YARMOUTH	H. M. Swift



ONTARIO

AJAXA. S. McLean
ALTON
(Sub-Agency) (Thurs.) K. G. H. Pearce
AMHERSTBURG
ANCASTER
ARKONA
ARVA (Sub-Agency) R. G. B. McBride
ATIKOKANP. L. Lynch
ATWOODL. R. Pirie
AUBURN
(Mon., Wed. & Fri.)L. Humphreys
AURORA
43 Yonge St. SouthT. M. Henry
Vonce & Curpou W. I. C. Poid

	BRANCH MANAGER
The state of the s	
	AYLMERC. D. Barr
	AYRC. M. Bryans
(mova scora)	BALMERTOWN.B. W. Lewis, Officer-in-charge
	BARRIE R. E. Little BAYFIELD (SUB-AGENCY) C. Murray
NOVA SCOTIA	(November through April, Tues.;
25 BRANCHES	May through October, Tues. & Thurs.)
RANCH MANAGER	BAY RIDGES
MHERST	BEAMSVILLEL. W. J. Glasgow
NTIGONISHP. C. Hanley	BEAVERTONJ. Martin
ARRINGTONR. W. Dickey	BELLEVILLE
RIDGEWATERE. W. Pamenter	FRONT & CAMPBELLW. T. Simpson
OARTMOUTH	R. G. Baker, Asst. Belleville Plaza
Wyse & DawsonL. E. Phillips	(DUNDAS STREET EAST) R. W. G. Freestone
GLACE BAYG. J. Johnston	BINBROOKR. R. Turner
GREENWOODW. B. MacQuarrie HALIFAX	BLENHEIMA. E. Smith. A. K. Thede, Asst.
GEORGE & GRANVILLEA. T. Kerr	BLOOMFIELDD. A. McRitchie
R. A. McElwain, Asst.	BLYTHW. L. Kress
BAYERS RD. SHOPPING CENTREA. Whatley	BOLTONJ. A. Hutchinson
QUINPOOL RD. & KLINE	BOWMANVILLE
Spring Garden Rd. & Dresden C. H. Kydd	BRADFORDE. W. Tapp
HANTSPORT	BRAMALEA (SUB-AGENCY) R. B. James
INGSTONJ. H. Ferguson	BRANTFORD R. B. James
UNENBURG J. W. W. Oxner	Market & Dalhousie J. Baikie
NEW GLASGOWD. E. Carruthers	G. L. Prest, Asst.
ARRSBOROJ. D. Fullerton	Dalhousie & Queen
HELBURNEA. D. MacLeod	Brantford Plaza
PRINGHILLJ. N. Innes	BRECHINM. K. Davidson
YDNEY	BRIGHTON
YDNEY RIVER (Sub-Agency) W. R. Gilbert	BROCKVILLEE. D. Base
TRURO	BROOKLINJ. H. Stroud
VINDSORJ. F. Ainsworth	BRUSSELS
ARMOUTH	BURFORDG. A. Robinson
	BURLINGTON
	Brant & Caroline W. C. Pizer Burlington Plaza J. W. Harrison
	Mount Forest & BrantS. A. Spencer
mother and	162 PLAINS ROAD WEST C. A. Hetherington
	CALEDON EAST (SUB-AGENCY)
	(Mon., Wed. & Fri.) J. A. Hutchinson
K ONITALO A	CAMIACHTE (Sur Assure)
ONTARIO	CAMLACHIE (Sub-Agency) (Tues. & Thurs.) D. D. Wells
566 BRANCHES	CAMP BORDEN A. M. Ballantyne
AILSA CRAIGD. F. Weber	CANNINGTONR. O. Winters
AJAX	CAPREOLK. E. Morrison
ALTON	CASTLETON (SUB-AGENCY) R. E. F. Pacey
(SUB-AGENCY) (Thurs.) K. G. H. Pearce	(10 a.m. to 12 noon, 1 to 3 p.m.
AMHERSTBURG	Tues. & Thurs.)
ANCASTER	CAYUGA
ARKONA	CHATHAM 99 King St. WestG. A. Sutherland
ARVA (Sub-Agency) R. G. B. McBride	F. J. H. Simpson, Asst.
ATIKOKAN P. L. Lynch	101 KING ST. WESTA. S. Beattie
ATWOODL. R. Pirie	RICHMOND & MERRITT H. O. Middleton
(Mon., Wed. & Fri.)L. Humphreys	ST. CLAIR & McNaughtonF. S. Gray
AURORA	CHESLEY
43 Yonge St. SouthT. M. Henry	CLAREMONT
Yonge & Church	COBALT

BRANCH	MANAGER	BRANCH	MANAGER	BRANCH	MANAGER
COBOCONK	G. G. McKay	146 WYNDHAM ST		KITCHENER	
COBOURG		23 COLLEGE AVENUE WEST SPEEDVALE & WOOLWICH.	N. F. Cassidy	King & Queen	P. R. Hoare, Asst.
COLPORNE		HAGERSVILLE		KING & WATER	
COLBORNE	It. E. T. Facey	HAMILTON		Frederick & Edna Lancaster & Elizabeth	
CONISTON (Sub-Agency)	_	King & James		LAKEFIELD	
CORNWALL	J. A. Lusignan	G. J. Brand, Asst., J. F H.	. 1004 81101 67 9 2100009	LANGTON	
COTTAM		BARTON & LOTTRIDGE	P. W. Goldring	LARDER LAKE (Sub-A	
COURTRIGHT (SUB-AGEN (Tues 10 a.m. to 3 p.m.	,	Barton & Parkdale Barton & Woodward	T TO TO 1	(Tues. & Fri.)	
(Fri 10 a.m. to 2 p.m.		DELTA (KING & MAIN)	J. U. Gibson	LEAMINGTON LEFROY (Sub-Agency)	G. I. Shipley
CRYSTAL BEACH		GAGE & FENNEL GREATER HAMILTON	G. W. Renney	(Mon., Wed. & Fri.) .	R. E. Little
(SUB-AGENCY) (Tues. & Fri. 10 a.m. to 3		SHOPPING CENTRE	J. J. Lowery	LINDSAY	G. C. Fuester
No Extended Service Fr		JAMES & BARTON	J. V. Morelli	102 Main St. at Wall	ACEG. Ross
DELHI		James & Fennel James & Young	H. B. Kitchen	101 Main St. at Wall	
DESERONTO	G. C. Barber, Asst.	KING & ROSEDALE	D. Coupar	LITTLE BRITAIN	
DRESDEN		King & Sanford King & Wellington		LITTLE LONG RAPIDS	Officer-in-charge
DUBLIN	J. L. Hembly	145 King St. East	G. B. Dunlop	(Extended service 6 to	20
DUNDALK		Locke & Herkimer Main & Erie		LONDON	TV T C
DUNDAS		Main & Erie	*	Dundas & Richmond.	J. H. Spence, Asst.
DUNGANNON (SUB-AGENC (Tues. & Thurs.)		OTTAWA & CAMPBELL		RICHMOND & KING	M. S. Macklem
DUNNVILLE	• '	QUEEN & YORK		Adelaide & Huron Adelaide & Oxford	
DURHAM	E. R. Palmer	SHERMAN & BARTON	- ,	Dundas & Dorinda	P. M. Graham
EASTVIEW	W M Halla	Westdale	H. H. Buckle	DUNDAS & FIRST	R. B. Trull
199 MONTREAL RD 320 McArthur Ave		HANMER (Sub-Agency) (Wed. 10 a.m. to 3 p.m.)	C. P. Carson	Oxford & Hyde Park	
ELLIOT LAKE		HARROW		Oxford & Richmond. Wharncliffe Rd	B. J. McKinnon
EMO (Sub-Agency)	TT A T CE'll	HEARST		LONGLAC	
(Mon., Wed. & Fri.) ENGLEHART		HICKSON (Sub-Agency)		McKENZIE ISLAND (S	
ESSEX	i. m. coden	(Tues. & Fri.)		(Tues. & Thurs.)	Officer-in-charge
18 Talbot St. North		(Tues. & Thurs.)		MANITOUWADGE	
TALBOT & GORDON		HORNEPAYNE		MAPLE	
FALCONBRIDGE (Sub-AG (Tues. & Fri.)		HUDSON (Sub-Agency)		MATHESON	J. I. V. Davidson
FERGUS		(Wed.)	H. W. Newby	MIDLAND	
FLESHERTON	W. A. Iveson	ILDERTON		MILLBANK (Sub-Agence (Mon., Wed. & Fri., 1	
FONTHILL		INGERSOLL		& 1 to 3 p.m.)	0 4.111. 10 14 110011
FORDWICH (SUB-AGENCY)		JARVIS		MILTON	
FOREST		KAPUSKASING	· ·	MILVERTON	
FORT FRANCES		KASHABOWIE (Sub-Agen (Service 1 p.m. to 5 p.m.		MINDEN	•
SCOTT & MOWAT		Fridays. When Fri. is hol given on preceding busin	* !	MITCHELL	
343 Scott St FORT WILLIAM	C. R. Thorpe	KENORA		MOOSONEE. R. B. Kn	
VICTORIA & BRODIE	F. de C. Evans	KESWICK		MOUNT HOPE	
	D. A. Jeffery, Asst.	KILLALOE		NEWCASTLE	
409 Victoria Ave	•	KING CITY		NEW HAMBURG	
	G. T. McComb, Asst.	KINGSTON		NEW LISKEARD	
GEORGETOWN	D. M. HU'	BAGOT & BROCK PRINCESS & SYDENHAM		NIAGARA FALLS	
Main St		King & Brock	_	514 QUEEN ST	O. W. C. Blake
GODERICH		PRINCESS & ALFRED	B. C. Taylor	-	R. A. Wilson
GOWGANDA (Sub-Agency		PRINCESS & BATH		1881 FERRY St. AT MA	AINA. R. Tilbrook
(Fri. 10 a.m. to 3 p.m.).		(Tues. & Fri.)		LUNDY'S LANE &	S. H. Pummell
GRIMSBYGUELPH	J. G. Dateman	KIRKLAND LAKE	,		Y H. B. S. Henderson
St. George's Square		GOVERNMENT RD. & PROS			K. A. Heggie
H	K. D. Fearnall, Asst.	38 GOVERNMENT RD. WES	STF. G. Godfrey	STAMFORD CENTRE	L. D. Manzer
				branches continued	39

BRANCH	MANAGER	BRANCH	MANAGER	BRANCH	MANAGER
VICTORIA & CENTRE	.H. S. McKinnon	PORT ARTHUR			J. B. Sainsbury
VICTORIA & WILLMOTT			D. C. H.		RCHILLK. L. Jones
NIAGARA-ON-THE-LAKE.			D. G. Hall		
NOBLETON	W. D. Beacom		E. F. Hill		L. F. Ford
NORTH BAY 142 Main St. West	H. T. Dixon	PORT BURWELL	R. T. Allan	SEBRINGVILLE (SUB	
Main & Fraser		PORT COLBORNE) T. A. Inglis
1236 Algonquin Ave W			A. I. McIntyre	SELKIRK	M. E. Wagar
NORWICH	D. L. Moore		W. J. Carruthers		B-AGENCY) T. A. Inglis
OAKVILLE 97 COLBORNE ST. EAST	I I Turnbull	PORT ELGIN		(Tues., Thurs. & Fi	
	Geoghegan, Asst.	PORT HOPE	D. J. Butler	SHEDDEN (Sub-Agen	**
Kerr & Florence		PORT McNICOLL (Sub-	,) H. G. Frye
LINBROOK SHOPPING CENTRE		(Wed. & Fri. except season when service		SIMCOE	** ** * 1 *
3rd Line & Rebecca		and last business day		Norfolk & Robinso	W. G. Bohun, Asst.
ONAPING (Sub-Agency)		of immediately following PORT PERRY		21 Norfolk St. Nor	тнJ. S. Taylor
(Thurs.)	C. R. Corson	PORT ROWAN		SIOUX LOOKOUT	H. W. Newby
ORANGEVILLE	.K. G. H. Pearce	PORT STANLEY			O. W. Treusch
ORILLIA	_	PRESTON			E. J. Tiltman
ORONO	R. M. Dickson	PRINCETON	J. H. Hawke	(Mon., Wed. & Thu (Fri. 4.30 to 6 p.m.	
OSHAWA King & Simcoe	N S McFadven	RAINY RIVER			V. C. Allen
Simcoe & Athol	· ·	RED LAKE		SOUTH PORCUPINE	S. E. Sellers
King & Stevenson		RED ROCK	W. J. Drysdale	STEVENSVILLE	
SIMCOE & RITSON		RICHMOND HILL 57 Yonge St. South.	A. T. Crosier		C. F. Pratt
Stevenson & Rossland	H. R. Hayes	BAYVIEW & MARKHAM.	D. B. Smith		
OTTAWA	B 0 B		ILLS M. A. Cass C. H. Harper		E. W. Patchell
119 SPARKS ST		RICHVALE (SUB-AGEN			T. A. Inglis
62 Sparks St E. H. Dean.	G. E. Johns, Asst.	RIDGETOWN		SUDBURY	H. J. McCulloch
ALTA VISTA PLAZA BANK & COOPER		RIDGEWAY	C. I. McBride		C. R. Corson
BILLINGS BRIDGE PLAZA		ST. CATHARINES		10 E C E	J. I. Quinn, Asst. J. L. Cope
Carling & Preston	K. R. Eaman	King & Queen	W. R. Mutton, Asst.		WNER. M. Wilson
Carlingwood Shopping Centre	W. G. Niblett	St. Paul & Queen	B. A. Townsend	SUNDERLAND	
254 ELGIN STREET AT		E. marrow M	W. A. Murray, Asst.	TAMWORTH	E. L. Burt
SOMERSET				TAVISTOCK	C. A. Broomfield
QUEENSWAY & BLAIR	R. M. O'Hara	9 Lock Street	-		G. H. Clement
RIDEAU & SUSSEX			D. T. Fraser G. H. Marlow		C. H. Hauser
363 St. Laurent Blvd.	Thornton, Asst.		W. G. Empringham		D. Bishop
(Manor Park)			AW. J. A. Hill	THOROLD FRONT & ALBERT	R. R. Henderson
WELLINGTON & Ross			J. E. Bishop DB. G. Comber		H G. H. Landerkin
OWEN SOUND		ST. CLEMENTS	W. E. McMicking	TILBURY	E. M. Shier
PALMERSTON		ST. DAVIDS	W. G. May	TILLSONBURG	LDWINA. S, Wagner
PARIS	•	ST. THOMAS	H.C.B.	09 DROADWAY AT DA	W. M. Fuller, Asst.
PARKHILL				86 Broadway at Ox	FORDL. F. Dougherty
PARRY SOUND			J. Brawley	TIMMINS	N.C. D
PEFFERLAW		ST. WILLIAMS (Sub-A			N. G. Pugh
PETERBOROUGH		SANDWICH	J. R. Thomson	TORONTO	
WATER & HUNTER	· ·	SARNIA	G. G. Gumbert	25 King St. West	B. W. Blandford
138 SIMCOE ST		FRONT & LOCHIEL	J. Adams	H. G. Mills, Asst.	M. A. Munro, Asst., R. A. McKerroll, Asst.,
Monaghan & Lansdowne			G. V. Lethbridge, Asst.	G. M. Parkinson,	Asst., W. W. Pegg, Asst.,
PICKERING	*		LLA. H. Wyse		st., J. J. A. Walling, Asst D. N. Greig
PICKLE CROW	_	SAULT STE. MARIE		KING OC DAT	R. C. McElwain, Asst.,
PICTON	Officer-in-charge		Berdux. F. S. Dale, Asst.		, Asst., A. L. Smith, Asst.
PLATTSVILLE			A. C. Wardrop	Adelaide & Peter.	R. L. Sutherland, Asst.
40					- Januariung 21336

BRANCH

WROXETER......J. F. Alcorn



BRANCH

PRINCE EDWARD ISLAND

8 BRANCHES

BRANCH MANAGER
ALBERTONA. L. Tibbitts
CHARLOTTETOWN
MONTAGUE
MURRAY RIVER
SOURIS
SUMMERSIDES. D. Reid
SUMMERSIDE R.C.A.F. STATION
(Sub-Agency)S. D. Reid
TIGNISH (Sur-Agency) A. L. Tibbitts



QUEBEC

156 BRANCHES

AMOSJ. G. F. Hamel
ARVIDAH. L. Downes
ASBESTOSJ. A. Doucet
AYER'S CLIFFR. T. Cook
BAIE COMEAUP. Martel
BARRAUTE (Sub-Agency) J. G. F. Hamel
BEACONSFIELD
Beaconsfield & St. LouisJ. J. Ryan
BEAUHARNOISG. G. Dumont
BEDFORDJ. H. Pope
BEEBEJ. A. I. Gagnon
BISHOPTON (Sub-Agency) E. A. Jeanfavre
BOURLAMAQUE (ABITIBI) A. St. Denis
CARLETON-SUR-MER J. P. J. Chamberland
CHAMBLYP. A. Perron
CHAPAISJ. M. S. Philbert
CHARLESBOURGJ. R. Asselin
CHIBOUGAMAUR. C. LeBlanc
CLARENCEVILLE
(Sub-Agency)J. N. R. Martin
COATICOOKJ, C. Poitras
COMPTON (Sub-Agency)
(Mon. & Fri.)
COURCELLES (SUB-AGENCY)P. F. G. Binette
COWANSVILLEF. B. Archer
DANVILLEJ. A. Turcotte
DRUMMONDVILLEA. A. Baron
DUNHAM (SUB-AGENCY)G. Bienvenue
DUPARQUET
(Sub-Agency) (Wed.)L. T. Garon
EAST ANGUSE. A. Jeanfavre

Bitation
EASTMAN (SUB-AGENCY) (Tues. & Thurs.) J. A. R. Schinck
FARNHAM
FORT CHAMBLY
FRELIGHSBURGG. Bienvenue
GAGNONL. N. Belcourt
GRANBYJ. L. E. O. Lacroix
GRAND'MÈREL. M. Comete
HAVRE ST. PIERRER. C. Dagenais
Officer-in-charge
HEMMINGFORDJ. A. R. Tourigny
HOWICKO. W. Mattinson
HULL
HUNTINGDONL. A. Sanderson
IBERVILLE (Sub-Agency) A. D. Drysdale (Daily basis with extended service Fri.—7 to 8.30 p.m.)
JACQUES CARTIERP. R. Provencher
JONQUIÈRER. Coderre
LACHINE
984 NOTRE DAME STJ. E. A. Tassé 45 Ave. & St. JosephH. F. Langston
LACOLLEJ. N. R. Martin
LA GUADELOUPEP. F. G. Binette
LAPRAIRIEJ. R. G. Grenier
LASALLE
LAFLEUR & CLEMENTJ. J. D. L. Casavant
LA SARREA. Gaudet
LENNOXVILLE
LONGUEUILJ. A. B. Senecal
MAGOG J. A. R. Schinck
D. J. H. Seguin, Asst.
MALARTICR. LaRoche
MANSONVILLEJ. C. Longpré
MATTAGAMI (SUB-AGENCY) J. G. F. Hamel
(Extended service 7 to 8 p.m. every second Fri. and 10th & 25th of each month. If either date falls on a Sat.,
Sun. or holiday, extended service provided preceding business day.)
MONTREALJ. D. Simpson
J. B. B. Archer, Asst., G. S. Kitchin, Asst.,
J. A. Taylor, Asst., J. A. M. Williamson, Asst. Bleury & Mayor
Côte des Neiges & Côte St. Catherine
CÔTE DES NEIGES & MAPLEWOODN. H. DiBello
Crémazie & St. UrbainA. A. Secours
CRESCENT & St. CATHERINEM. Y. Carter
R. F. Riddell, Asst.
Со̂те de Liesse
Décarie Blvd. & Ferrier A. P. Nowers
De l'Église & LaurendeauJ. J. R. Leduc
DOMESTIC TERMINAL, MONTREAL AIRPORTC. M. Goddard
Dorchester & Beaver Hall SquareJ. I. Ross
DEAVER TIALL SOUARE

MAISONNEUVE............J. J. Lawrence

MASSON & IBERVILLE....J. N. A. M. Boucher

MANAGER

BRANCH MANAGER	BRANCH MANAGER
Notre Dame & DuquesneL. Taylor	ROCK ISLANDJ. Taylor
PHILLIPS SQUARE	ROSEMEREL. A. Parent, Officer-in-charge
L. D. Hivon, Asst.	ROUYNL, T, Garon
2055 PEEL ST	ST. BRUNO (Chambly)
4950 QUEEN MARY RD E. B. Hicks	ST. CHRYSOSTOMEM. D. Légaré
RITZ-CARLTON HOTELW. S. Harvey	ST. EPHREM DE TRING
St. Catherine &	(Sub-Agency) P. F. G. Binette
AmherstJ. E. E. R. Bouclin	ST. FERDINAND D'HALIFAX.F. P. LaRoche
St. Catherine & City Hall. P. A. Couture	ST. HYACINTHE
ST. CATHERINE & METCALFE J. E. McKeown	ST. JÉRÔMEL. A. Gagne
ST. CATHERINE & ST. ALEXANDER D. L. Hebb ST. CATHERINE &	ST. JOHNS A. D. Drysdale
STANLEY	J. P. J. Faguy, Asst.
T. P. C. Carlyon, Asst.	ST. JOHNS AIRPORT
St. HenriJ. B. Cashion	(Sub-Agency) A. D. Drysdale (11 a.m. to 2 p.m. on the 14th & second
St. James & McGill	last day of each month; service preceding
S. Higginson, Asst., E. J. J. Doyle, Asst.	business day if these days fall on Sat., Sun., or Bank holiday.)
265 St. James St. W E. D. B. Hawkshaw	ST. LAMBERT
K. M. Ainley, Joint Mgr., J. G. Bickford, Asst.	DEVONSHIRE &
D. J. Griffiths, Asst.	ChurchillD. W. K. Goodfellow
MOUNT ROYAL P. R. Cochrane	ST. LAURENT
St. Lawrence & Prince Arthur	6007 Côte de LiesseR. Z. Holmes
M. A. N. McCallum	DÉCARIE BLVD. & DION D. C. Rivett
St. Lawrence & St. Viateur A. Osborne	DÉCARIE BLVD. & MORINA. A. Taylor ST. MICHEL
SHERBROOKE & AYLMERG. D. Royds	PIE IX & JEAN TALONM. J. M. Casavant
SHERBROOKE & GRANBYB. Frappier SHERBROOKE & GUYS. M. Gordon	SCHEFFERVILLE
SHERBROOKE & WESTMORE H. M. Prevost	SCOTSTOWN. M. E. Hamel
Somerled & Prince of Wales M. C. Owen	SENNETERREJ. R. G. Grenier
MONTREAL EAST	SEPT ILES
Broadway & Notre Dame A. J. Lavergne	445 Arnaud Ave
MONTREAL NORTH	Brochu & NapoléonJ. A. R. Drouin
Henri Bourassa & FredmirJ. E. Poliquin	780 Laure Ave. (Sub-Agency) J. B. Aitken
MOUNT ROYAL, TOWN OF	SHAWINIGANJ. L. Ledoux
Graham & Rockland	SHAWINIGAN SOUTHH. J. Lanoue
Jean Talon &	SHERBROOKE
St. ClareE. L. McDade	241 DUFFERIN AVEI. C. Watson
NORANDA	KING & BRYANT J. A. F. Gaudette UPPERTOWN P. F. Leger
Murdoch & 7thB. V. Smith 179 Murdoch AveR. E. Jardine	Wellington StJ. A. Gary
NORTH HATLEY (Sub-Agency) .R. T. Cook	SILLERY
ORMSTOWN	SOREL J. D. Gillis
	SUTTONG. A. Graham
OUTREMONTE. J. Charland	THETFORD MINES
PHILLIPSBURG (SUB-AGENCY) (Tues. & Fri.) J. H. Pope	147 Notre Dame St .SJ. P. Larose
PIERREFONDSG. W. Vocelle	THETFORD MINES
POINTE CLAIRE	SHOPPING CENTREJ. P. Larose
ST. JOHNS & HYMUSW. J. Crawford	ALFRED & MOONEYR. G. Rheaume
PONT VIAU	JOHNSON & CAOUETTE (SUB-AGENCY) R. G. Rheaume
	THURSOJ. J. L. R. Belanger
PORT CARTIERG. C. Blanchette	TROIS-RIVIÈRES
QUEBEC	DES FORGES & CHAMPLAINJ. E. P. Poupart
139 St. Pierre	Trois-Rivières Shopping
L. P. Bertrand	Centre R. Begin
La Canardière L. F. Lyonnais	VAL D'ORB. A. Hewett
St. RochL. G. R. Poulette	VALLEYFIELDJ. A. L'Heureux
St. John & d'Auteuil	VERDUN
(Upper Town) J. H. G. Bernier	Wellington & GaltL. P. Doyle
RICHMOND	3270 WELLINGTON ST. WEST F. T. Watters

BRANCH	MANAGER
WATERLOOW.	W. T. Jenks
WATERVILLE	R. Remillard
WESTMOUNT	
SHERBROOKE & VICTORIAG. A.	. McGerrigle
WINDSOR	J. Schinck



SASKATCHEWAN

87 BRANCHES

ABERDEEN
ASSINIBOIAG. E. Haggett
BENGOUGH
BIGGARF. B. Reid
BIG RIVERJ. J. Tessier
BIRCH HILLSW. G. Kilpatrick
BLAINE LAKE D. I. Aitken
BROADVIEWB. Norminton
CANORAP. D. Lynch
CANWOOD
CENTRAL BUTTE
CUDWORTHJ. P. Thiel
CUTBANK (Sub-Agency) J. D. Mackay
(Mon. 10 a.m. to 3 p.m. &
Fri. 4.30 to 6 p.m.)
DINSMOREJ. K. Webster
ESTEVAN
ESTONS. J. Heggie
FORT QU'APPELLE
GOODSOIL (SUB-AGENCY)
(Wed.) R. M. Wallace
GUNNAR (Sub-Branch) P. N. Folick, Officer-in-charge
HAWARDEN. J. D. Mackay
HEPBURN
HUMBOLDTG. D. McEachern
KELVINGTON
KINCAIDJ. P. Sutherland
KINDERSLEY. W. I. Reynolds
LACADENAF. R. Conklin
LAIRDA. A. W. Beck
LAJORDJ. F. King, Officer-in-charge
LANDIS
LASHBURN I. H. Moore
LEADER A. G. Ilsley LLOYDMINSTER E. J. Nicholson
LOON LAKE R. M. Wallace
LOREBURN (Sub-Agency)
LOREBURN (Sub-Agency) (Tues. & Fri.) J. D. Mackay
LOREBURN (SUB-AGENCY) (Tues. & Fri.)
LOREBURN (SUB-AGENCY) (Tues. & Fri.) J. D. Mackay LUCKY LAKE R. J. Davidson MAIDSTONE J. A. C. Parker
LOREBURN (SUB-AGENCY) (Tues. & Fri.) J. D. Mackay LUCKY LAKE R. J. Davidson MAIDSTONE J. A. C. Parker MANKOTA J. A. Low
LOREBURN (SUB-AGENCY) (Tues. & Fri.) J. D. Mackay LUCKY LAKE R. J. Davidson MAIDSTONE J. A. C. Parker

BRANCH	MANAGER
MAYMONT	L. Schmidt
MEADOW LAKE	H. C. O'Brien
MELFORT	W. H. Ibbott
MEOTA	D. M. Shutter
MILESTONE	H. Puschelberg
MOOSE JAW	~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~
Main & High 318 Main St. North.	
MOSSBANK	
NAICAM	
NORQUAY	
NORTH BATTLEFORE	
PANGMAN	
PRINCE ALBERT	
CENTRAL & 10TH	J. G. Anderson
CENTRAL & 12TH	A. Binns
RADISSON	W. A. M. Minto
RADVILLE	D. B. Sykes
REDVERS	D. D. Jolly
REGINA	
1736 Scarth St	P. C. A. Noonan, Asst.
11TH & SCARTH	
	J. Wright, Asst.
ALBERT & 25TH	
Albert & Victoria Broadway & Montrea	
DEWDNEY & ELPHINSTO	
11th & McIntyre	
RICHARDG. B. W	oods, Officer-in-charge
RIVERHURST	R. E. Cowley
ROCKGLEN	B. J. Steward
ROSTHERN	P. Wiens
ROULEAU	S. P. Schensney
ST. WALBURG	H. L. Willett
SASKATOON	0.7.7.1
2ND AVE. & 21st	J. R. Riches, Asst.
2nd Ave. & 22nd	
AVENUE "A" & 33rd S	00
Broadway & Taylor.	
434-20TH ST. WEST STOUGHTON	
SWIFT CURRENT	
TURTLEFORD	
UNITY	
URANIUM CITY	
VONDA	
WADENA	
WATSON	
WEYBURN	,
76 THIRD ST	L. F. Flury
104 THIRD ST	B. R. Christenson
WILKIE	W. MacKinnon
WILLOW BUNCH	S. C. Clute
WISETON	J. K. MacDuff
YELLOW GRASS	
4.5	



YUKON TERRITORY

4 BRANCHES

BRANCH MANAGER
DAWSON
WATSON LAKEJ. R. Snelgrove
WHITEHORSE
Main & 2nd
4TH & BAXTER (SUB-AGENCY)D. W. Bruce

UNITED STATES

5 BRANCHES

SAN FRANCISCO (6), CALIFORNIA,
344 PINE STREET...K. G. House, President
R. K. Hayes, Vice-President
H. A. Fox, Vice-President
Los Angeles (14), California,
625 South Spring Street.G. W. Davison,
Senior Vice-President

THE CANADIAN BANK OF COMMERCE

J. D. E. Boyde, Vice-President R. M. Bradley, Vice-President J. Deporter, Vice-President

(CALIFORNIA)

CARIBBEAN AREA

16 BRANCHES

NASSAUJ. D. Haig
ELBOW CAY (Sub-Agency)
(Tues. 10 a.m. to 12.30 p.m.) J. D. Haig
MAN-OF-WAR CAY (SUB-AGENCY)
(Thurs. 11 a.m. to 12.30 p.m.) J. D. Haig
NASSAU BEACH HOTEL (SUB-AGENCY)
(Service weekdays, 9 a.m. to 1 p.m.
Saturdays 8.30 a.m. to 11 a.m.) J. D. Haig
FREEPORT
(Grand Bahama Island) J. D. Cockwell
MARSH HARBOUR (ABACO ISLAND)
(Sub-Branch) (Daily Service)
J. A. Hazlett, Officer-in-charge

BRANCH MANAGER BRIDGETOWN, BARBADOS. . A. G. F. Little C. F. M. Davis, Asst. KINGSTON, JAMAICA.....R. B. Gibson D. H. McDonald, Asst. HALF WAY TREE, JAMAICA....D. K. Bird MONTEGO BAY, JAMAICA....L. E. Miller OCHO RIOS, JAMAICA.....V. E. Froese PORT ANTONIO, JAMAICA. D. G. Malcolm BUFF BAY, JAMAICA (SUB-AGENCY) (Mon. & Fri.) D. G. Malcolm PORT OF SPAIN, T. V. Grindley, Asst. ST. JAMES, TRINIDAD K. L. DePass SAN FERNANDO,

GREAT BRITAIN

2 BRANCHES

LONDON
2 LOMBARD ST., E.C. 3
(G.P.O. Box 408) J. S. Rodgerson
L. G. Perrin, Deputy
G. W. Weekes, Asst.
WEST END,

48 BERKELEY SQUARE, W. 1. R. B. Watson

RESIDENT REPRESENTATIVES

PERSONAL LOAN DEPARTMENTS

P. H. Nickels

CALGARY J. A. Callie
HALIFAX R. E. Macdonald
MONTREAL H. O. Coles. R. A. Brunelle, Asst.
TORONTO J. C. Lofquist
J. T. Jenkinson, Asst.
K. N. Bennison, Asst.
VANCOUVER N. E. Elliott
WINNIPEG C. E. Miller. V. S. Smith, Asst.

MORTGAGE DEPARTMENT





CANADIAN IMPERIAL
BANK OF COMMERCE

